



Federal Ministry  
for Economic Cooperation  
and Development



Partners in  
Transformation  
Import Promotion Desk

**giz** Deutsche Gesellschaft  
für Internationale  
Zusammenarbeit (GIZ) GmbH



Nuremberg, 11-14 February 2025, Hall 1, Booth 251

# Organic sourcing for development

IPD & GIZ at BIOFACH 2025

**BIOFACH**  
into organic



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# Organic sourcing for development

Discover the organic potential from developing and emerging countries!

Since 2015, **Import Promotion Desk (IPD)** – the German initiative for import promotion – and the international service provider **Gesellschaft für Internationale Zusammenarbeit (GIZ)**, have been present at BIOFACH with a joint stand. In 2025, this successful cooperation is celebrating its 10<sup>th</sup> anniversary.

Under the motto “Organic sourcing for development” we connect German and European importers with selected exporters from developing and emerging countries.

At BIOFACH 2025, we are showcasing together around 50 innovative companies from Brazil, Cambodia, Côte d’Ivoire, Ecuador, Egypt, Ethiopia, Ghana, India, Indonesia, Kenya, Madagascar, Morocco, Peru, South Africa, Sri Lanka, Tanzania, and Ukraine.

Our suppliers bring a wide variety of high-quality organic products to Nuremberg.

Take a look at the product finder starting from page 6, which gives you an overview of the available products.

Take advantage of **BIOFACH 2025** and visit us at our booth in **hall 1, 251** – there we will put you in direct contact with exporters that are of interest to you.

On the following pages you will also find detailed information about the IPD evaluated exporters and the companies supported by GIZ.



Partners in  
Transformation  
Import Promotion Desk

**giz** Deutsche Gesellschaft  
für Internationale  
Zusammenarbeit (GIZ) GmbH

# Product finder

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# Product finder

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GFP Organics (Tanzania) ..... 54

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Apotec Bay (Egypt) ..... 26

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Ideal Providence Farms  
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Herbinn Morocco  
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Floramad (Madagascar) ..... 38

### Oregano

Herbinn Morocco  
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Essential Oils Peru (Peru) ..... 46

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Herbinn Morocco  
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Ellawala Horticulture  
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Bio-Tropical Products  
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Ellawala Horticulture  
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Progress Berry (Ukraine) ..... 56

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100% Amazonia (Brazil) ..... 20

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# Product finder

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Peruvian Nature (Peru) ..... 49

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Lycheeland (Madagascar) ..... 39

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100% Amazonia (Brazil) ..... 20

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Peruvian Nature (Peru) ..... 49

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Moringa Wave (Madagascar) ..... 40

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Inka Fresh (Peru) ..... 47

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Inka Fresh (Peru) ..... 47

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# Import Promotion Desk (IPD)

Open up new markets and find reliable business partners

Regardless of whether you require natural ingredients for foods, pharmaceuticals or cosmetics: High-quality products are the only way to satisfy the high demands of consumers.

It is therefore crucial to find the right suppliers throughout the world. Import Promotion Desk (IPD), the initiative for import promotion, supports you exactly in this.

On your behalf, we undertake the international sourcing of reliable trade partners in selected partner countries.

We identify highly promising producers for you who are able to reliably meet the demand on the European market. We prepare the suppliers thoroughly for the EU market: considering factors such as product quality, exportability, export capacity, and compliance with international standards and certification.

Thanks to our preparation, you will meet business partners who know what is important to European importers.

**Visit us in hall 1, booth 251!**

**At BIOFACH 2025, we introduce you to reliable IPD suppliers of organic products from our partner countries Brazil, Cambodia, Côte d'Ivoire, Ecuador, Egypt, Ethiopia, Ghana, Indonesia, Kenya, Madagascar, Morocco, Peru, South Africa, Sri Lanka, Tanzania, and Ukraine.**

On the following pages you will find detailed information about the IPD exporters. We establish direct contact to these suppliers and organise b2b meetings at the trade fair.

Our mediation is neutral, quality-conscious and free of charge.

IPD is an initiative of the Federation of German Wholesale, Foreign Trade and Services (BGA) and sequa, the development organization and partner of German business. We are funded by the Federal Ministry for Economic Cooperation and Development (BMZ) and part of the "Partners in Transformation – Business & Development Network", into which the BMZ programmes for economic actors are organised.

In line with our development policy objective, we aim to increase exports from partner countries, promote innovation and higher value creation in order to contribute towards sustainable economic development in partner countries.

More information about IPD and our individual services at [www.importpromotiondesk.de](http://www.importpromotiondesk.de)



## IPD team



### Charlotte Braquet

IPD Expert Sourcing + Markets  
(Egypt, Madagascar, Peru)  
Phone: + 49 228 909 0081 83  
[braquet@importpromotiondesk.de](mailto:braquet@importpromotiondesk.de)



### María Paula Gómez Salamanca

IPD Expert Sourcing + Markets  
(Colombia, Ecuador, South Africa)  
Phone: + 49 30 590 099 567  
[gomez@importpromotiondesk.de](mailto:gomez@importpromotiondesk.de)



### Sabrina Jauss

Regional Expert  
(IPD Hub Côte d'Ivoire/Ghana)  
Phone: + 225 079 729 1141  
[jauss@importpromotiondesk.de](mailto:jauss@importpromotiondesk.de)



### Angie Martinez

IPD Expert Sourcing + Markets  
(Cambodia, Indonesia, Sri Lanka)  
Phone: + 49 30 590 099 573  
[martinez@importpromotiondesk.de](mailto:martinez@importpromotiondesk.de)



### Nicole Schauer

IPD Expert Sourcing + Markets  
(Ethiopia, Ghana, Tanzania)  
Phone: + 49 228 909 0081 320  
[schauer@importpromotiondesk.de](mailto:schauer@importpromotiondesk.de)



### Niklas Schiffers

IPD Expert Sourcing + Markets  
(Kenya, Ukraine)  
Phone: + 49 228 909 0081 864  
[schiffers@importpromotiondesk.de](mailto:schiffers@importpromotiondesk.de)



### Dorra Zairi

IPD Expert Sourcing + Markets  
(Brazil, Morocco)  
Phone: + 49 228 909 0081 325  
[zairi@importpromotiondesk.de](mailto:zairi@importpromotiondesk.de)



Partners in  
Transformation  
Import Promotion Desk

## Matchmaking team at BIOFACH 2025



### Rosa Nelly Castro Varas

External IPD Consultant  
Mobile: + 49 176 237 308 27  
[castro@importpromotiondesk.de](mailto:castro@importpromotiondesk.de)



### Maurits de Koning

External IPD Consultant  
Mobile: + 31 636 020 739  
[dekoning@importpromotiondesk.de](mailto:dekoning@importpromotiondesk.de)



### Catherine Hebbing

External IPD Consultant  
Mobile: + 33 669 551 410  
[hebbing@importpromotiondesk.de](mailto:hebbing@importpromotiondesk.de)



### Teresa Hüttenhofer

External IPD Consultant  
Mobile: + 49 160 903 917 16  
[huettenhofer@importpromotiondesk.de](mailto:huettenhofer@importpromotiondesk.de)



### Andrea Niehoff

External IPD Consultant  
Mobile: + 49 177 237 0490  
[andrea.niehoff@gmail.com](mailto:andrea.niehoff@gmail.com)

Make an appointment



# IPD partners

IPD works with a network of international organisations in Europe and its partner countries.

Thus we efficiently pool information and know-how. Our partnerships enable us to tailor our services exactly to the needs of European importers.

## Ukraine



Epo-Export Promotion  
Office of Ukraine  
[www.epo.org.ua/en](http://www.epo.org.ua/en)

## Morocco



Association Marocaine  
des Exportateurs  
<https://asmex.org>



Morocco Foodex  
[www.moroccofoodex.org.ma/en](http://www.moroccofoodex.org.ma/en)

## Ecuador



CORPEI  
<https://corpei.org>



Federación ecuatoriana  
de exportadores  
[www.fedexpor.com](http://www.fedexpor.com)



Pro Ecuador  
[www.proecuador.gob.ec](http://www.proecuador.gob.ec)



## Peru



Cámara de Comercio  
de Lima  
[www.camaralima.org.pe](http://www.camaralima.org.pe)



Comisión de Promoción del Perú  
para la Exportación y el Turismo  
[www.gob.pe/promperu](http://www.gob.pe/promperu)



sierra y selva  
exportadora  
[www.gob.pe/sse](http://www.gob.pe/sse)

## Brazil



Brazilian Trade and  
Investment Promotion Agency  
<https://apexbrasil.com.br>

## Egypt



**Agricultural Export Council (AEC)**  
[www.aeegypt.com](http://www.aeegypt.com)



**Export Development Authority (EDA)**  
[www.fecegypt.com](http://www.fecegypt.com)



**Food Export Council (FEC)**  
[www.fecegypt.com](http://www.fecegypt.com)

## Ethiopia



**Addis Ababa Chamber of Commerce and Sectoral Associations (AACCSA)**  
[www.addischamber.com](http://www.addischamber.com)

## Kenya



**Kenya Export Promotion & Branding Agency**  
<https://brand.ke>

## Sri Lanka



**Export Development Board (EDB)**  
[www.srilankabusiness.com](http://www.srilankabusiness.com)

## Madagascar



**Syndicat malgache de l'agriculture biologique (SYMABIO)**  
[www.symabio.mg](http://www.symabio.mg)

## Indonesia



**Indonesian trade promotion center (ITPC)**  
[www.itpchamburg.de](http://www.itpchamburg.de)

## Ghana



**Federation of Associations of Ghanaian Exporters (FAGE)**  
[www.fageghana.com](http://www.fageghana.com)

**Ghana Export Promotion Authority**  
[www.gepaghana.org](http://www.gepaghana.org)

## Côte d'Ivoire



**Chambre de Commerce & d'Industrie de Côte d'Ivoire**  
[www.cci.ci/3.0](http://www.cci.ci/3.0)



**Conseil National des Exportations**  
[www.cne-ci.org](http://www.cne-ci.org)



# 100% Amazonia

Hall 2 | Booth 2-331



100% Amazonia is a B Corp and women-owned company specialized in Amazonian ingredients. They team up with Amazonian communities and indigenous groups, offering natural and organic products, with high nutritional value, clean labels, and positive impact.

With 15 years of experience in Amazonian supply chains, they do business with companies in 70 countries ensuring fair trade, traceability, quality, and safety standards.

Customers can trust them to provide high-quality products that benefit their business, support the environment, and positively impact the communities involved.



## Products & quantities per year

- Açaí powder / 120 t
- Açaí purees / 5,400 t
- Guarana powder / 30 t

## Certifications

- ORGANIC (EU, NOP)
- B CORPORATION

## Source of raw material

- Small-scale farmers



Brazil

## Address

100% Amazonia Office  
Tv, Campos Sales, 493  
Belém - PA  
Brazil

100% Amazonia Factory  
Rod. PA 481, Km 5  
Abaetetuba - PA  
Brazil

[contact@100amazonia.com](mailto:contact@100amazonia.com)  
[www.100amazonia.com](http://www.100amazonia.com)

## Contact

Ms. Fernanda Stefani  
Co-founder and CEO  
Phone: + 55 91 3223 3060  
[sales@100amazonia.com](mailto:sales@100amazonia.com)

## Matchmaking contact

For more information please contact:  
Maurits de Koning  
External IPD Consultant  
Mobile: + 31 636 020 739  
[dekoning@importpromotiondesk.de](mailto:dekoning@importpromotiondesk.de)





# Hesed Agriculture Trading

Hall 1 | Booth 1-251



Hesed is an exporting company based in Cambodia, which sources, processes, and exports agricultural products based on fair trade and inclusive business models.

Palmyra blossom sugar, produced from the sap of palmyra palm trees, has obtained GI certification, acknowledging its unique geographical characteristics and quality internationally. Recognized as a low-glycemic ingredient, it is a natural sweetener and an ideal sugar substitute that supports healthy eating habits, rich in antioxidants, vitamins, and minerals.

Palmyra blossom sugar enhances the flavor and aroma of various foods with its harmonious taste, making it particularly ideal for homemade baking and beverages. Moreover, the company takes pride in their excellent facilities and sustainable operations within Cambodia.

## Products & quantities per year

- Palmyra blossom sugar / 200 t

## Certifications

- ORGANIC (EU, NOP, KOC)
- FAIRTRADE
- HACCP

## Source of raw material

- Small-scale farmers and cooperatives from Kampong Speu, Kampong Chhnang, Cambodia



Cambodia

## Address

Hesed Agriculture Trading Co.,Ltd  
Head Office  
No. 288, St.10M,  
Borey Pipup Thmey Sen Sok,  
Phnom Penh  
Cambodia  
[www.hesedcambodia.com](http://www.hesedcambodia.com)

## Contact

Mr. Lance Lee  
Director  
Phone: + 855 98 89 49 00  
[sales@hesedcambodia.com](mailto:sales@hesedcambodia.com)

## Matchmaking contact

For more information please contact:  
Teresa Hüttenhofer  
External IPD Consultant  
Mobile: + 49 160 903 917 16  
[huettenhofer@importpromotiondesk.de](mailto:huettenhofer@importpromotiondesk.de)



# Coop Ca Cayat

Hall 1 | Booth 1-251



In 2009, its founder Mr. Traoré Sinan, a cacao producer himself, arrived in Yakassé-Attobrou discovering a reality where farmers are poorly remunerated and lead challenging lives. This inspired him to create the Yakassé-Attobrou Agricultural Cooperative (CAYAT) in October 2010, with the primary goal of ensuring a decent life for producers.

Thanks to an awareness tour, the journey into organic cacao begins approximately ten years later. In addition, CAYAT also embarked on an agroforestry cultivation project with selected organic certified members. Instead of just occasional contracts, they aspire to build strong relationships and lasting commitments. Behind their beans is the hard work of Cayat's producers and their dedication to nature-friendly agriculture. Every transaction the company concludes is not merely a commercial deal, but an opportunity to turn the efforts of their dedicated members into rewards and to shine the light of recognition on those who are often in the shadows.

## Products & quantities per year

- Cacao beans / 8,000 t

## Certifications

- ORGANIC EU
- FAIRTRADE
- RAINFOREST ALLIANCE

## Source of raw material

- Small-scale producers in the La Mé region of Côte d'Ivoire



Côte d'Ivoire

## Address

Cayat  
(Agricultural Cooperative of Yakassé-Attobrou)  
Adzopé BP 29 Adzopé  
Abidjan  
Côte d'Ivoire  
[www.cayat-ci.com](http://www.cayat-ci.com)

## Contact

Mr. Aboudramane Traoré  
Sustainability Manager  
Export Manager  
Phone: + 255 070 876 3390  
[t.aboudramane@cayat-ci.com](mailto:t.aboudramane@cayat-ci.com)

## Matchmaking contact

For more information please contact:  
Maurits de Koning  
External IPD Consultant  
Mobile: + 31 636 020 739  
[dekoning@importpromotiondesk.de](mailto:dekoning@importpromotiondesk.de)



# EcoCajou

Hall 1 | Booth 1-251



EcoCajou, a newly established cashew processor (50-60 t/day) operating since October 2023 in Northern Côte d'Ivoire, specializes in the production of organic cashew kernels, it aspires to spearhead agricultural transformation in the Kabadougou region of Côte d'Ivoire.

Recognizing that unequal growth is inefficient and results in wasted human resources and missed opportunities for development and innovation, the company views their social policy as a business strategy. Consequently, by adopting a holistic, farmer-centered approach, they aim to drive positive changes within the communities engaged in the organic raw cashew nuts sourcing. Their business impact 12,746 small cashew producers (including 1,512 women, and 3,690 young people) within 460 communities. They are actively seeking partners who share a similar commitment to co-create a lasting and reliable narrative with the producing community, fostering a sustainable kernel economy.

## Products & quantities per year

- Cashew kernels / 300 t

## Planned production as of 2026

- Cashew kernels / 1,000 t

## Certifications

- ORGANIC (EU, NOP)
- BRC (in process)
- HACCP
- FAIRTRADE
- HALAL
- KOSHER
- SMETA (in process)

## Source of raw material

- Small-scale farmers
- Cooperatives



Côte d'Ivoire

## Address

EcoCajou SA  
Bassékodougou,  
Odiénné, Kabadougou  
Côte d'Ivoire  
[sales@ecocajou.com](mailto:sales@ecocajou.com)

## Contact

Ms. Christel Koffi  
Operations Manager  
Phone: + 225 070 724 3746  
[koffi.christel@ecocajou.com](mailto:koffi.christel@ecocajou.com)

## Matchmaking contact

For more information please contact:  
Catherine Hebting  
External IPD Consultant  
Mobile: + 33 669 551 410  
[hebting@importpromotiondesk.de](mailto:hebting@importpromotiondesk.de)



# Asociación Artesanal Sabor Arriba

Hall 1 | Booth 1-251



Sabor Arriba is a farmer-owned cooperative supporting the development of 380 rural families by providing access to markets they would otherwise not reach. Established in the northern province of Esmeraldas, Ecuador, Sabor Arriba elevates the reputation of Ecuadorian cacao, building trust-based and professional relationships across the cacao value chain.

Located in the southernmost part of the exuberant and biodiverse Chocó Bioregion, they offer a unique solution for companies seeking direct-trade cacao and derivatives from an exotic origin.



## Products & quantities per year

- Cacao beans / 300 t
- Cacao derivatives / 25 t

## Certifications

- ORGANIC EU
- RAINFOREST ALLIANCE

## Source of raw material

- Cooperatives from  
Chocó Bioandino, Ecuador



Ecuador

## Address

Aso. Sabor Arriba  
Av. Jaime Hurtado Gonzales, street 0  
Esmeraldas  
Ecuador  
[aasaborarriba@gmail.com](mailto:aasaborarriba@gmail.com)  
[www.saborarriba.com](http://www.saborarriba.com)

## Contact

Mr. Santiago Reales  
Commercial advisor  
Phone: + 57 311 598 6187  
[sreales@acodea.es](mailto:sreales@acodea.es)

Mr. Patricio Meza  
Manager  
Phone: + 593 996 244 235  
[gerencia@saborarriba.com](mailto:gerencia@saborarriba.com)

## Matchmaking contact

For more information please contact:  
Maurits de Koning  
External IPD Consultant  
Mobile: + 31 636 020 739  
[dekoning@importpromotiondesk.de](mailto:dekoning@importpromotiondesk.de)



# Nunalabs

Hall 2 | Booth 2-412



Nunalabs is a leading innovator in botanical extraction, rooted in the rich biodiversity of Ecuador. They specialize in creating high-quality herbal extracts for industries such as food and beverage, nutraceuticals, cosmetics, and supplements. Combining modern science with traditional wisdom, they unlock the unique benefits of native plants to produce extracts that are natural, effective, and versatile.

Their state-of-the-art low-temperature extraction process ensures the preservation of bioactive compounds, delivering potent and sustainable products. Beyond innovation, sustainability drives their mission. Through wildcrafting, agroforestry, and partnerships with indigenous communities, they protect Ecuador's rainforests while fostering ethical sourcing and economic growth for local populations.

Nunalabs also offers tailored formulations and white label products to meet the distinct needs of our partners, helping them create standout products in competitive markets. By capturing the true essence of plants, Nunalabs enable businesses to integrate the power of nature into their offerings.

## Products & quantities per year

- Ilex guayusa extract / 18 t
- Maca extract / 48 t
- Hibiscus extract / 36 t
- Ginger extract / 48 t
- Curcuma extract / 48 t
- Various tinctures
- Product development

## Certifications

- ORGANIC EU
- GMP

## Source of raw material

- Small-scale farmers
- Cooperatives



Ecuador

## Address

Nunalabs Cia Ltda.  
Calle La Isla #1  
Mindo - Pichincha  
Ecuador  
[www.nunalabs.com](http://www.nunalabs.com)

## Contact

Mr. Thomas Huyskes  
Key Account Manager  
Phone: + 31 6 113 822 40  
[sales@nunalabs.com](mailto:sales@nunalabs.com)

## Matchmaking contact

For more information please contact:  
Andrea Niehoff  
External IPD Consultant  
Mobile: + 49 177 237 0490  
[andrea.niehoff@gmail.com](mailto:andrea.niehoff@gmail.com)



# Apotec Bay

Hall 4 | Booth 4-564



Apotec Bay Botanical Solutions, part of the "Ottoman Group" with over 90 years of experience in the botanicals sector, has been growing organic herbs in Egypt and exporting them to global markets since 1965. Now in its fourth generation, the company operates the largest industrial supercritical CO<sub>2</sub> extraction plant in the MEA region. Using green chemistry, Apotec Bay uses carbon dioxide as a solvent for sensitive plant materials. The company processes approximately 900-1,000 tonnes of raw materials annually.

Apotec Bay is a trusted and reliable manufacturer of premium oleoresins, CO<sub>2</sub> extracts, powder extracts, natural flavours, natural colours, essential oils, herbs and spices.

It supplies natural flavours, colours, aromas and active ingredients to major food and beverage, nutraceutical and pharmaceutical companies worldwide, customising products to meet customer specifications.

## Products & quantities per year

- Anise seeds & extract / 50 t
- Chamomile flowers & extract / 120 t
- Cumin seeds & extract / 80 t
- Thyme leaves & extract / 20 t
- Dill seeds & extract / 20 t
- Coffee CO<sub>2</sub> extract / 10 t
- Fenugreek & extract / 50 t
- Garlic powder / 50 t
- Hibiscus flowers & extract / 120 t
- Parsley & extract / 40 t

## Certifications

- ORGANIC (EU, NOP)
- FSSC 22000
- GMP
- HALAL
- KOSHER
- ISO 14001
- ISO 45001

## Source of raw material

- Farmers & producers from Egypt



Egypt

## Address

Apotec Bay  
Block G14, North Extensions  
of Industrial Zone, e2 Square,  
Industrial Development Group (IDG),  
6<sup>th</sup> of October City,  
Giza  
Egypt  
[contactus@apotecbay.com](mailto:contactus@apotecbay.com)  
[www.apotecbay.com](http://www.apotecbay.com)

## Contact

Mr. Mohammed Fawzy  
CEO  
Phone: + 201 002 149 848  
[mohammed.fawzy@apotecbay.com](mailto:mohammed.fawzy@apotecbay.com)

Ms. Yousra Hafez  
Head of Business Development  
Phone: + 201 007 054 000  
[yousra.hafez@apotecbay.com](mailto:yousra.hafez@apotecbay.com)  
[sales@apotecbay.com](mailto:sales@apotecbay.com)

## Matchmaking contact

For more information please contact:  
Charlotte Braquet  
IPD Expert Sourcing + Markets  
Phone: + 49 228 909 0081 83  
[braquet@importpromotiondesk.de](mailto:braquet@importpromotiondesk.de)



# Bio Oasis

Hall 1 | Booth 1-251



Egypt

## Address

Bio Oasis  
8 Sarayia El-Kobba Square 11712,  
Cairo  
Egypt  
Phone: + 202 225 669 40  
[info@biooasis.com.eg](mailto:info@biooasis.com.eg)  
[www.biooasis.org](http://www.biooasis.org)

## Contact

Dr. Ahmed Seif El-Nasr  
General Manager  
Phone: + 201 274 443 366  
[info@biooasis.com.eg](mailto:info@biooasis.com.eg)

## Matchmaking contact

For more information please contact:  
Andrea Niehoff  
External IPD Consultant  
Mobile: + 49 177 237 0490  
[andrea.niehoff@gmail.com](mailto:andrea.niehoff@gmail.com)



Bio Oasis is a family business. The journey started in 1988 when founder Prof. Dr. Hamdy Seif El-Nasr was reclaiming his farm in the desert area and was converting it into an organic farm.

Bio Oasis adapted its own system for small farmers (collective farm system), while also maintaining its own farm and sourcing additional produce from these smallholders.

Bio Oasis focuses on delivering highest quality to its customer world wide and providing a reliable and sustainable service. Its success is achieved through well-trained quality assurance staff, working on the farm and processing facilities.

## Products & quantities per year

- Basil, lemongrass, hibiscus / 80 t
- Dehydrated garlic & onion / 80 t
- Nigella seeds / 90 t

## Certifications

- ORGANIC EU
- NATURLAND
- ISO 22000
- ISO 9001

## Source of raw material

- Own cultivation in in South Tahrir
- Cooperatives and small-scale farmers from Aswan, Beni Suef, Fayoum and South Tahrir





# Beza Mar

Hall 1 | Booth 1-261



Beza Mar Agro-Industry is a pioneer organization in the apiculture subsector.

The company was established in 2003 with the aim of collecting, processing and supplying the untapped apicultural resources of Ethiopia for both the local and export markets.

Beza Mar is established as a private limited company owning two modern honey processing plants.

The company has been engaging in the production of table honey and beeswax since 2008 and has gradually started to export honey and beeswax to the international market.

After the EU accreditation of Ethiopia under the third country listing, Beza Mar became the first private company to supply organic semi-processed honey and beeswax to the UK market. Since then, the company obtained exposure to foreign markets and became registered as an exporting company of honey and beeswax. Furthermore, Beza Mar expanded its market to other EU countries, Middle East, Japan and USA.

## Products & quantities per year

- Honey / 400 t
- Beeswax / 200 t

## Certifications

- ORGANIC (EU, NOP)
- ISO 22000
- ISO 9100

## Source of raw material

- Small-scale farmers



Ethiopia

## Address

Beza Mar Agro-Industry  
Sarbet  
Sarbet Building  
3<sup>rd</sup> Floor, Room 301  
Addis Ababa  
Ethiopia  
Phone: + 251 221 126 775

## Contact

Mr. Hailegiorgis Demissie  
General Manager and owner  
Phone: + 251 113 691 759  
Phone: + 251 113 691 833  
Mobile: + 251 911 201 686  
[bezamarh@gmail.com](mailto:bezamarh@gmail.com)

Mr. Dagmawi Hailegiorgis  
Company Representative  
Mobile: + 251 904 877 288  
[dagmawi.hgiorgis@gmail.com](mailto:dagmawi.hgiorgis@gmail.com)

## Matchmaking contact

For more information please contact:  
Nicole Schauer  
IPD Expert Sourcing + Markets  
Phone: + 49 228 909 0081 320  
[schauer@importpromotiondesk.de](mailto:schauer@importpromotiondesk.de)



# Coastal Groves

Hall 1 | Booth 1-251



Coastal Groves is a producer and processor of organic citrus products. It was founded in 1994 to share the wonderful natural citrus products of Ghana with the world, and to provide poor Ghanaian citrus farmers access to global markets, and better livelihoods as a result.

All ingredients are organically grown in Ghana's citrus belt, a 200km region in the central region of Ghana.

Coastal Groves has two main business lines: the juice business line which produces organic orange juice, and the peels business line which produces organic orange and lemon peels.

## Products & quantities per year

- NFC orange juice / 3,000 t
- Orange peels / 100 t
- Lemon peels / 80 t

## Certifications

- ORGANIC (EU, NOP, JAS)

## Source of raw material

- Own cultivation
- Small-scale farmers



Ghana

## Address

Coastal Groves Ltd.  
Abakrampa Road  
Asebu, Central Region  
Ghana  
[www.coastalgroves.com.gh](http://www.coastalgroves.com.gh)

## Contact

Mr. Charles Kwenin  
General Manager  
Phone: + 233 558 196 166  
[cakwenin@gmail.com](mailto:cakwenin@gmail.com)

## Matchmaking contact

For more information please contact:  
Catherine Hebtng  
External IPD Consultant  
Mobile: + 33 669 551 410  
[hebtng@importpromotiondesk.de](mailto:hebtng@importpromotiondesk.de)



# Jassa Organics

Hall 1 | Booth 1-251



Jassa Organics was established in 2023 by a female entrepreneur with a passion for medicinal and aromatic plants.

As a responsible Ghanaian business, Jassa Organics is committed to giving back more to the planet than it takes. This commitment begins with paying farmers and workers a fair price for raw materials and services.

What differentiates Jassa Organics from others in the sector is the company's use of innovative greenhouse technology to drive quality and excellence. Orange and lemon peels are dried on purpose-built trays under sealed and controlled conditions within a dedicated greenhouse. This significantly reduces the risk of contamination by waste matter, insects, or vermin, making it possible to offer customers nature's best – clean, unadulterated, sun- and air-dried organic peels.

For the 2025/26 season, Jassa Organics will continue to offer wild-collected, organic-certified Griffonia seeds (*Griffonia simplicifolia*) to its customers.

## Products & quantities per year

- Orange peels / 90 t
- Lemon peels / 15 t
- Griffonia / 10 t

## Certifications

- ORGANIC EU

## Source of raw material

- Small-scale farmers
- Wild collection



Ghana

## Address

Jassa Organics  
Idrowhy Court  
Fotros Street  
Awudome Estate  
Accra  
Ghana

## Contact

Ms. Jen Abuah  
Director  
Phone: + 233 575 364 923  
[jassa254@gmail.com](mailto:jassa254@gmail.com)

## Matchmaking contact

For more information please contact:  
Nicole Schauer  
IPD Expert Sourcing + Markets  
Phone: + 49 228 909 0081 320  
[schauer@importpromotiondesk.de](mailto:schauer@importpromotiondesk.de)

The logo for Three Mountains Cocoa, featuring the words "THREE MOUNTAINS COCOA" in a black, sans-serif font arranged in a slight arc on a yellow background.

# Three Mountains Cocoa

Hall 1 | Booth 1-251



Three Mountains Cocoa supplies premium organic cacao sourced from the Asante Akim region of Ghana, driven by the belief that exceptional cacao production should foster social and environmental progress.

Their mission is to create industry-wide change, securing both financial and environmental sustainability for future generations.

They showcase the unique flavor potential of Ghana's cacao, delivering its rich, distinctive taste to the global market. Their products cater to craft chocolate makers, confectionery manufacturers, and the baking and patisserie industry, offering both beans and semi-finished products.



## Products & quantities per year

- Cacao beans / 500-700 t

## Certifications

- ORGANIC (EU, NOP)
- FAIR FOR LIFE

## Source of raw material

- Cooperatives (2,000 farmers across 8 communities)



Ghana

## Address

Three Mountains Cocoa  
Street Asante Akim  
South Ashanti  
PO BOX 12 Juaso AS/R  
Ghana  
[info@tmcocoa.com](mailto:info@tmcocoa.com)  
[www.threemountainscocoa.com](http://www.threemountainscocoa.com)

## Contact

Mr. Leslie Agyare  
CEO  
Phone: + 233 550 376 190  
[leslie@tmcocoa.com](mailto:leslie@tmcocoa.com)

## Matchmaking contact

For more information please contact:  
Maurits de Koning  
External IPD Consultant  
Mobile: + 31 636 020 739  
[dekoning@importpromotiondesk.de](mailto:dekoning@importpromotiondesk.de)

## āluān

Hall 1 | Booth 1-151



Āluān produces the finest quality raw virgin coconut oil on Simeulue Island, Sumatra, Indonesia. As an impact company, Āluān ensures traceability from origin, sourcing its oil from smallholder farmers. The company actively restores endangered wildlife through the Ecosystem Impact Foundation and works to improve the livelihoods of traditional Indonesian farmers on Simeulue Island. Āluān takes the lead in replanting and inter-cropping initiatives, supports women as leaders of change, and operates within a circular business model while combating deforestation.

Āluān's commitment is creating positive impacts for both people and the planet, aligning its efforts with the requirements of the CSRD, CSDDD, EUDR, TNFD, and other relevant regulations.

Products are exported directly via the Port of Medan, Indonesia, or sourced closer to customers through several distribution hubs. Āluān is interested in forming long-term partnerships with buyers, regardless of size. As the company grows, so does its positive impact in the region.

### Products & quantities per year

- Virgin coconut oil / 200 t
- Coconut oil / 40 t
- Products in development: coconut flour, coconut fibre products, activated coconut charcoal, dried ginger, tumeric and moringa.

### Certifications

- ORGANIC EU
- COSMOS NATURAL
- HACCP
- HALAL
- WILDLIFE FRIENDLY
- KOLTIVA TRACEABILITY MEMBERSHIP

### Source of raw material

- Small-scale farmers from Simeulue
- Wild collection in Simeulue



Indonesia

### Address

PT Green Enterprises Indonesia  
Kota Batu Village  
Simeulue Island  
Indonesia  
[hello@aluan.co](mailto:hello@aluan.co)  
[www.aluan.co](http://www.aluan.co)

### Contact

Ms. Jane Dunlop  
Founder & CEO  
Phone: + 64 274 468 013  
[jane@aluan.co](mailto:jane@aluan.co)

### Matchmaking contact

For more information please contact:  
Rosa Nelly Castro Varas  
External IPD Consultant  
Mobile: + 49 176 237 308 27  
[castro@importpromotiondesk.de](mailto:castro@importpromotiondesk.de)

# Berkat Petani (Gulapa)

Hall 1 | Booth 1-151



Berkat Petani Indonesia (Gulapa) is a manufacturer of high-quality coconut sugar. The company name comes from their mission to be a blessing and increase the life standard of local farmers in Central Java by partnering up with them and giving back to society.

Coconut sugar is produced by collecting the sap from the flower bud of the coconut palm tree. Not only is it a healthier alternative, but it is also a more sustainable option, as coconut palms are a renewable resource that requires minimal inputs and can be grown in diverse agroforestry systems. In Indonesia, coconut sugar has been used for centuries as a traditional sweetener.



Gulapa's role is to support and maximize the local community by working together with Non-Governmental Organization as they strive to improve the prosperity of the local community

## Products & quantities per year

- Crystal coconut sugar / 677 t
- Ginger coconut sugar / 17.4 t
- Tumeric coconut sugar / 15.8 t

## Certifications

- ORGANIC (EU, NOP)
- ISO 22000
- HALAL
- KOSHER

## Source of raw material

- Small-scale farmers in Banyumas & Purbalingga



Indonesia

## Address

Berkat Petani Indonesia (GULAPA)  
 Jl. Meruya Ilir Raya No. 12D  
 Kel. Srengseng,  
 Kec. Kembangan  
 Jakarta Barat  
 DKI JAKARTA  
 Indonesia  
 Phone: + 62 813 990 520 99  
[info@gulapa.co](mailto:info@gulapa.co)  
[www.gulapa.co](http://www.gulapa.co)

## Contact

Mr. Dave Federico Prasetyo  
 Sales & Marketing Director  
 Phone: + 62 878 778 989 93  
[dave@gulapa.co](mailto:dave@gulapa.co)

## Matchmaking contact

For more information please contact:  
 Rosa Nelly Castro Varas  
 External IPD Consultant  
 Mobile: + 49 176 237 308 27  
[castro@importpromotiondesk.de](mailto:castro@importpromotiondesk.de)





# Gunung Hijau Maserang

Hall 1 | Booth 1-151



Gunung Hijau Maserang is a pioneering renewable energy company that harnesses geothermal power to process agro products. Their vision is to create a sustainable future through the preservation of nature and the empowerment of local people.

The company's flagship project in North Sulawesi utilizes geothermal energy to power its sugar processing factory and support the livelihoods of local farmers.

Gunung Hijau Maserang produces certified organic arenga sugar with a distinct caramel taste and a lower glycemic index compared to other sweeteners. The company has a strong commitment to sustainability that goes beyond operations, as they collaborate with local communities to promote sustainable agriculture, reforestation, and ecotourism.

## Products & quantities per year

- Arenga sugar / > 240 t

## Certifications

- ORGANIC (EU, NOP, JAS)
- HACCP
- HALAL

## Source of raw material

- Small-scale farmers from Tomohon North Sulawesi, Indonesia



Indonesia

## Address

PT. Gunung Hijau Maserang  
Jl. Leilem, Tondangow,  
Kec. Tomohon Sel.,  
Kota Tomohon,  
Sulawesi Utara 95436  
Indonesia  
[hello@themostsustainable.co](mailto:hello@themostsustainable.co)  
[www.themostsustainable.co](http://www.themostsustainable.co)

## Contact

Mr. Aulia Reinozha Akbar  
Chief Executive Officer  
Phone: + 62 821 8260 0420  
[reinozha@gmail.com](mailto:reinozha@gmail.com)

## Matchmaking contact

For more information please contact:  
Rosa Nelly Castro Varas  
External IPD Consultant  
Mobile: + 49 176 237 308 27  
[castro@importpromotiondesk.de](mailto:castro@importpromotiondesk.de)

# Hugo Inovasi

Hall 1 | Booth 1-151



Hugo Inovasi is manufacturer and exporter of coconut sugar. The company is located in the Central Java, Banyumas, the heart of coconut sugar farmers and plantations. The company processes sugar directly from farmers in its own facility, serving as a guarantee for a short supply chain and complete traceability.

Hugo's coconut sugar carries industry standard certification seals. It is therefore made by applying biological and mechanical practices that support ecological balance, on-farm cycling of resources, and the conservation of biodiversity.

Hugo Inovasi is growing together with farmers to live to their fullest potential. They are not only making profit, but also benefit.

## Products & quantities per year

- Coconut sugar / 800-1,000 t
- Coconut syrup / 140-200 t

## Certifications

- ORGANIC (EU, NOP)
- ISO 22000
- HALAL
- KOSHER
- SMETA

## Source of raw material

- Small-scale farmers in central Java (436 farmers, 133.81 ha)



Indonesia

## Address

Hugo Inovasi  
Tumiyang Village RT 01 RW 03  
Kebasen Banyumas  
Centra Java 53172  
Indonesia  
[info@hugoinovasi.com](mailto:info@hugoinovasi.com)  
[www.hugoinovasi.com](http://www.hugoinovasi.com)

## Contact

Ms. Astin Atsna  
CEO  
Phone: + 62 811 2909 192  
[astin@hugoinovasi.com](mailto:astin@hugoinovasi.com)

Ms. Maryza Surya Andari  
Marketing and Sales  
Phone: + 62 811 181 2386  
[maryza@hugoinovasi.com](mailto:maryza@hugoinovasi.com)

## Matchmaking contact

For more information please contact:  
Rosa Nelly Castro Varas  
External IPD Consultant  
Mobile: + 49 176 237 308 27  
[castro@importpromotiondesk.de](mailto:castro@importpromotiondesk.de)





# Avopro Kenya

Hall 1 | Booth 1-175



Avopro is located in Sagana, right in the heart of the highly fertile and productive agricultural zone of the Mt. Kenya region. The volcanic soils in this expansive zone coupled with a favorable climate offer great conditions for growing avocados. Over 80% of Avopro's raw material is sourced from hundreds of small-scale farmers registered in their organic and Fair for Life program. The farmers use intercropping techniques that help protect the soil from degradation as is often found in monocultures.

Avopro's cold pressed avocado oil is produced according to their food safety management system benchmarked to the ISO 22000 standard. The Avopro team considers themselves sticklers for integrity, teamwork, and are relentless in their pursuit for quality and customer satisfaction.

## Products & quantities per year

- Crude avocado oil / 1,780 t
- Extra virgin avocado oil / 420 t

## Certifications

- ORGANIC (EU, NOP, JAS)
- FSSC 22000
- ISO 9001
- FAIR FOR LIFE

## Source of raw material

- Small-scale farmers



Kenya

## Address

Avopro Ltd.  
The Hyatt, 2<sup>nd</sup> Floor  
Suite # 206, 207  
Lower Kabete Rd.  
Westlands  
Nairobi  
Kenya  
Phone: + 254 746 446 446  
[sales@avoprokenya.com](mailto:sales@avoprokenya.com)  
[www.avoprokenya.com](http://www.avoprokenya.com)

## Contact

Mr. Marwa Ramadan  
Sales Manager  
Phone: + 254 745 055 844  
[marwa.ramadan@avoprokenya.com](mailto:marwa.ramadan@avoprokenya.com)

Mr. Mohamud Keyse  
Director  
Phone: + 254 743 443 443  
[mkeyse@avoprokenya.com](mailto:mkeyse@avoprokenya.com)

## Matchmaking contact

For more information please contact:  
Andrea Niehoff  
External IPD Consultant  
Mobile: + 49 177 237 0490  
[andrea.niehoff@gmail.com](mailto:andrea.niehoff@gmail.com)



# Privamnuts

Hall 1 | Booth 1-251



Kenya



The macadamia nuts of Privamnuts are naturally grown in the mineral-rich highland soils of Mt. Kenya, right at the equator. The farmers allow their trees to grow most naturally with very little intervention, using available resources like animal manure only. Spraying is non-existent.

Privamnuts has a modern processing facility as well as a macadamia nursery that supplies over 100,000 organically grafted macadamia seedlings. End-to-end quality monitoring systems are implemented and the quality control team adheres to a strict food safety management system from the farm to the point of sale.

Privamnuts exports macadamia kernels to different global markets. The American market accounts for the largest share of its exports with the other wmarkets being Europe, the Middle-East, Japan and China.

## Products & quantities per year

- Macadamia nuts kernel / 1,050 t

## Certifications

- ORGANIC (EU, NOP)
- BRC
- FSSC 22000
- HALAL
- KOSHER
- SMETA

## Source of raw material

- Small-scale farmers



## Address

Privamnuts EPZ Kenya  
P.O Box 2404-60100  
Embu - Siakago road  
Embu  
Kenya  
Phone: + 254 709 765 000  
[info@privamnuts.co.ke](mailto:info@privamnuts.co.ke)  
[www.privamnuts.co.ke](http://www.privamnuts.co.ke)

## Contact

Mr. Patrick Mukundi  
Managing Director  
Phone: + 254 723 816 553  
[patrick.mbogo@privamnuts.co.ke](mailto:patrick.mbogo@privamnuts.co.ke)

## Matchmaking contact

For more information please contact:  
Andrea Niehoff  
External IPD Consultant  
Mobile: + 49 177 237 0490  
[andrea.niehoff@gmail.com](mailto:andrea.niehoff@gmail.com)



# Floramad

Hall 1 | Booth 1-157



Founded in 2010, Floramad is a supplier of pure and natural essential oils sourced directly from Madagascar. Its product range includes rare essential oils extracted from Madagascar's native plants.

The company manages every single point of the production process - from farming to distillation until shipping - ensuring compliance with quality and regulatory standards. The raw materials are grown in optimal conditions to preserve the purity and quality of the essential oils.

Working closely with local communities, and prioritizing eco-friendly practices, Floramad values the virtues of Madagascar's flora to offer various essential oils to the cosmetics, fragrance, aromatherapy and flavoring industries.

## Products & quantities per year

- Ylang ylang essential oil / 5 t
- Fresh ginger essential oil / 2 t
- Niaouli essential oil / 5 t
- Lemon eucalyptus essential oil / 5 t
- Ravintsara essential oil / 5 t
- Saro essential oil / 1 t
- Vétiver essential oil / 1 t

## Certifications

- ORGANIC (EU, NOP)

## Source of raw material

- Own cultivation
- Small-scale producers across Madagascar



Madagascar

## Address

Flora of Madagascar (FLORAMAD)  
LOT V V 118 J BIS Manakambahiny  
(101) Antananarivo  
Madagascar  
Phone: + 261 34 09 440 10  
[contact@floramad.com](mailto:contact@floramad.com)  
[www.floramad.com](http://www.floramad.com)

## Contact

Mr. Andrandraina Rasolonjatovo  
Founder & Manager  
Phone: + 261 34 04 179 10  
[andrandraina.ras@floramad.com](mailto:andrandraina.ras@floramad.com)

## Matchmaking contact

For more information please contact:  
Charlotte Braquet  
IPD Expert Sourcing + Markets  
Phone: + 49 228 909 0081 83  
[braquet@importpromotiondesk.de](mailto:braquet@importpromotiondesk.de)



# Lycheeland

Hall 1 | Booth 1-157



Lycheeland is a Malagasy company which was created in 2015 by Hasina Rabenantoandro, a woman entrepreneur driven by the desire to transform waste agricultural products into healthy food.

Lycheeland produces exotic dried fruits and vegetables, fruit and vegetable powder and gluten-free flour, with currently a capacity of 30 tons per year.

Its products are air-dried at low temperature, 100% natural, free from preservatives, no sugar added, organic certified, with a shelf-life of 2 years.

Lycheeland already exports its products, mainly to Japan and Europe.



## Products & quantities per year

- Exotic dried fruits (pineapple, banana, lychee, physalis, rambutan, mango, coconut, papaya, jackfruit) / 30 t
- Gluten free flour (breadfruit, plantain, jackfruit seeds flour, green jackfruit flour) / 12 t
- Sliced turmeric, turmeric powder, sliced ginger, ginger powder / 5 t



## Certifications

- ORGANIC EU
- HACCP
- KOSHER

## Source of raw material

- Small-scale farmers
- Cooperatives



Madagascar

## Address

Lycheeland  
LOT 27 D Ankadiefajoro  
Antananarivo  
Madagascar  
[www.lycheeland.com](http://www.lycheeland.com)

## Contact

Mr. Yonis Raerinantenaina  
CEO  
Phone: + 261 32 03 366  
[yonis@lycheeland.com](mailto:yonis@lycheeland.com)

## Matchmaking contact

For more information please contact:  
Catherine Hebling  
External IPD Consultant  
Mobile: + 33 669 551 410  
[hebling@importpromotiondesk.de](mailto:hebling@importpromotiondesk.de)



# Moringa Wave

Hall 1 | Booth 1-157

Founded in 2016, Moringa Wave supports farmers and smallholders in Madagascar through the production, processing and marketing of Moringa Oleifera.

The company chose to employ mainly young people and women to enhance the local economy. Moringa Wave's mission is to improve the nutritional situation and increase agricultural incomes in Madagascar through its collaboration with the local community and its commitment to the preservation of biodiversity and reforestation by planting Moringa trees.

The company offers a range of food products based on organically grown Moringa Oleifera as well as a range of cosmetic products made from pure and natural Moringa Oleifera oil. Moringa Oleifera has been widely used in traditional medicine, specifically in India. It is a great source of antioxidants and amino acids and a food supplement rich in nutrients, mainly protein.

## Products & quantities per year

- Moringa leaf and powder bulk / 24 t
- Moringa oil / 4 t

## Certifications

- ORGANIC (EU, NOP)
- HACCP
- WFTO

## Source of raw material

- Small-scale producers in Madagascar



Madagascar

## Address

Moringa Wave SA  
CFP Bevalala  
Antananarivo  
Madagascar  
[info@moringawave.com](mailto:info@moringawave.com)  
[www.moringawave.com](http://www.moringawave.com)

## Contact

Mr. Franco Emilio Risso  
Founder  
Phone: + 39 333 733 146 2  
+ 26 134 010 118 2  
[francoemilio@moringawave.com](mailto:francoemilio@moringawave.com)

## Matchmaking contact

For more information please contact:  
Catherine Hebbing  
External IPD Consultant  
Mobile: + 33 669 551 410  
[hebbing@importpromotiondesk.de](mailto:hebbing@importpromotiondesk.de)





# Sambirano

Hall 1 | Booth 1-251



Sambirano is a company based in Madagascar offering high-quality cacao beans, cacao mass, cacao juice as well as vanilla beans. The company was created by two natives from the cacao region in Madagascar 18 years ago. It has become one of the major actors of cacao in the country.

The company's strategy is based on high-quality and sustainable cacao beans (superior and premium grade). With Organic and Fairtrade premium, farmers organized in two cooperatives (Sambirano Mateza CSM and Cooperative Bio du Sambirano COBIOS), receive fair prices for the beans.



## Products & quantities per year

- Cacao beans / 2,000 t
- Cacao mass / 100 t
- Cacao juice / 100 t
- Bourbon vanilla beans / 3-5 t

## Certifications

- ORGANIC (EU, NOP, BIOSUISSE)
- FAIRTRADE

## Source of raw material

- Small-scale farmers from Sambirano region, Madagascar



Madagascar

## Address

Sambirano SA  
Ambalavelona  
Ambanja  
Madagascar  
[info@idaromatic.com](mailto:info@idaromatic.com)  
[www.idaromatic.com](http://www.idaromatic.com)

## Contact

Mr. Philippe Mena  
Managing Director  
Phone: + 41 792 218 625  
[pmena@daromatic.com](mailto:pmena@daromatic.com)

## Matchmaking contact

For more information please contact:  
Maurits de Koning  
External IPD Consultant  
Mobile: + 31 636 020 739  
[dekoning@importpromotiondesk.de](mailto:dekoning@importpromotiondesk.de)





# UCLS

Hall 1 | Booth 1-157



UCLS is a union of 23 cooperatives, representing 498 small producers dedicated to export high quality and tailor-made cacao beans that meet the specific needs of each customer. Grown in the recognized agroforestry terroir of the Sambirano Valley, their cacao beans are classified as fine-quality, with a unique aromatic profile featuring citrus, woody, chocolatey and red fruit notes.

UCLS operates a laboratory to guarantee the high quality of their beans, conducting continuous flavour evaluations of the cacao mass through a tasting panel. A team of engineers and agronomy experts supports sustainable production practices while fostering a socio-organizational foundation among farmers.

## Products & quantities per year

- Cacao beans / 700 t

## Certifications

- ORGANIC EU
- SPP (FAIRTRADE)

## Source of raw material

- Small-scale farmers in the region of Ambanja, Sambirano



Madagascar

## Address

UCLS  
Lot 06 N 0050 Ankatafahely,  
Ambanja 203,  
Madagascar  
[vasa@vasa.mg](mailto:vasa@vasa.mg)  
[www.vasa.mg/ucls](http://www.vasa.mg/ucls)

## Contact

Mr. Jaozafy Aly Johnny  
Director  
Phone: + 261 344 322 847  
[alyjohnny@vasa.mg](mailto:alyjohnny@vasa.mg)

## Matchmaking contact

For more information please contact:  
Maurits de Koning  
External IPD Consultant  
Mobile: + 31 636 020 739  
[dekoning@importpromotiondesk.de](mailto:dekoning@importpromotiondesk.de)



# Coopérative Femmes Dades

Hall 1 | Booth 1-251



Morocco



Femmes Dades is a women's cooperative specialized in the production and commercialisation of organic Damascina roses. They offer the fresh smell of south-east Moroccan oasis, throughout a wide range of high-quality organic products, such as dried rose, rose water, rose oil, and certain cosmetic products based on the rose, like cream, Moroccan ghassoul and soap.

The main purpose of the cooperative is to valorize and market the production of rural women to enhance their livelihoods through the production and sale of rose products. To achieve this target, the cooperative trains its members on organic production and the good agricultural practices to ensure a sustainable production that respects the environment of the oasis. The cooperative currently exports to Belgium, France, Germany and Switzerland and aims at increasing its exports across Europe.

## Products & quantities per year

- Dried roses / 5t
- Rosewater / 20t
- Creams of rose / 0.02t
- Rose face / body wash ghassouls / 0.2t

## Certifications

- ORGANIC EU
- FAIRTRADE

## Source of raw material

- Own cultivation from the Dades valley (cultivated by the members of the women's cooperative)



## Address

Coopérative Femmes Dades  
Ait Kassi Ouali  
CR La khmis dades  
Tinghir  
Morocco  
[www.cooperativefemmesdades.com](http://www.cooperativefemmesdades.com)

## Contact

Ms. Drissia Ait Haddou  
President of the Cooperative  
Phone: + 21 266 796 47 87  
[ccop.femmesdades@gmail.com](mailto:ccop.femmesdades@gmail.com)

## Matchmaking contact

For more information please contact:  
Catherine Hebting  
External IPD Consultant  
Mobile: + 33 669 551 410  
[hebting@importpromotiondesk.de](mailto:hebting@importpromotiondesk.de)





# Amazon Specialties

Hall 1 | Booth 1-251



Amazon Specialties, founded in 2016 by two Peruvian friends, shares the nutritional benefits of Peruvian superfoods globally with a commitment to social and environmental responsibility. After 12 years of Amazonian exploration and founding an NPO to support local communities, they partnered with over 4,500 farmers to provide premium cacao, yacon, brazil nuts, maca, and other Peruvian superfoods.

With collection centers across the Amazonia and Andes, and a processing plant near Lima, they trade directly (and fairly), promote organic and regenerative farming practices, minimize environmental impact, creating socioeconomic value while realizing their dream of making a true positive impact for the local communities and environment.

## Products & quantities per year

- Cacao beans / 300 t
- Cacao derivatives (nibs, powder, paste, butter, tea) / 200 t
- Dried fruits (physalis), brazil nuts / 70 t
- Yacon (syrup & powder) / 20 t
- Powders (maca, ginger, turmeric, banana, purple corn, mesquite) / 60 t

## Certifications

- ORGANIC (EU, NOP)
- HACCP
- GMP

## Source of raw material

- Small-scale farmers
- Cooperatives
- Wild collection



Peru

## Address

Amazon Specialties SAC  
Calle Los Alamos 547  
San Isidro, Lima,  
Peru  
[marco@cacaolife.pe](mailto:marco@cacaolife.pe)  
[www.cacaolife.pe](http://www.cacaolife.pe)  
[www.cacaolife.com](http://www.cacaolife.com)

## Contact

Mr. Marco Fernandez-Concha  
Co-founder and  
International Business Development  
Phone: + 1 604 551 2283  
[marco@cacaolife.pe](mailto:marco@cacaolife.pe)

## Matchmaking contact

For more information please contact:  
Maurits de Koning  
External IPD Consultant  
Mobile: + 31 636 020 739  
[dekoning@importpromotiondesk.de](mailto:dekoning@importpromotiondesk.de)

# Andean Roots

Hall 2 | Booth 2-515

Andean Roots is an agroindustry that produces, processes and markets organic and functional superfoods from Peruvian biodiversity. It was founded in June 2007 in the Peruvian Highlands. The company's farm is located close to its processing plant, which allows for quick processing of the products, resulting in high quality and cost efficiency.

Andean Roots works with 20 farming families in the region to grow and harvest yacon and goldenberries, which are then processed and marketed. In the processing of its products, the company specializes in vacuum concentration and continuous dehydration. This allows to preserve the physical, chemical and organoleptic characteristics of the raw material.

## Products & quantities per year

- Yacon syrup / 180 t
- Yacon powder / 120 t
- Yacon dried / 140 t
- Goldenberry syrup / 60 t

## Certifications

- ORGANIC (EU, NOP)
- HACCP
- GMP
- KOSHER

## Source of raw material

- Own cultivation
- Small-scale farmers in the Peruvian Highlands



Peru

## Address

Andean Roots SRL  
Carretera Central Huánuco -  
Lima Km 40  
Hacienda Canchacalla  
10420 Ambo (Huánuco)  
Peru  
Phone: + 51 999 080 469  
[www.andeanroots.com.pe](http://www.andeanroots.com.pe)

## Contact

Mr. Luis Alva  
General Manager  
Phone: + 51 999 080 469  
[l.alva@andeanroots.com.pe](mailto:l.alva@andeanroots.com.pe)

Mr. Andres Valladolid  
Commercial Manager  
Phone: + 51 970 997 1130  
[a.valladolid@andeanroots.com.pe](mailto:a.valladolid@andeanroots.com.pe)

## Matchmaking contact

For more information please contact:  
Andrea Niehoff  
External IPD Consultant  
Mobile: + 49 177 237 0490  
[andrea.niehoff@gmail.com](mailto:andrea.niehoff@gmail.com)



# Essential Oils Peru

Hall 2 | Booth 2-531



EOP is a Peruvian company that produces specialty essential oils. High quality ingredients from biodiversity of Amazonia, the Andes and Dry Forest of Peru. Exclusively tailored for business that value biodiversity, innovation, sustainability, circular economy and ethical practices.

They offer exotic essential oils with an ancestral history that enhance the uniqueness of a product that has these ingredients on it.

They work closely with native and indigenous communities, associations of women and owners of the resource to guarantee traceability, environmental responsibility and ethical practices.

## Products & quantities per year

- Palo santo essential oil / 1t
- Rosewood essential oil / 0.7t
- Pink pepper essential oil / 1.5 t
- Other essential oils/ 0.5 t

## Source of raw material

- Own cultivation
- Wild cultivation
- Small-scale farmers  
from Amazonia, Andes and  
Dry Forest of Peru



Peru

## Address

Essential Oils Peru  
Jr Los Viñedos 312  
15023 Lima  
Peru  
Phone: + 51 736 9840  
[sales@eopperu.com](mailto:sales@eopperu.com)  
<https://eopperu.com/export>

## Contact

Mr. Armando Noriega  
C00  
Phone: + 51 956 627 852  
[anoriega@eopperu.com](mailto:anoriega@eopperu.com)

## Matchmaking contact

For more information please contact:  
Charlotte Braquet  
IPD Expert Sourcing + Markets  
Phone: + 49 228 909 0081 83  
[braquet@importpromotiondesk.de](mailto:braquet@importpromotiondesk.de)



# Inka Fresh

Hall 1 | Booth 1-251



Inka Fresh is a family-owned company that grows, processes, and exports high quality dehydrated fruits, vegetables, herbs and spices from the highlands and rainforests of Peru. The fields and processing plant are located closely together, in such a manner that peak harvest and post harvest quality are maintained before processing. The plant is located in Satipo, in the central jungle of Peru. The tropical weather of the zone (rainforest) allows for year round production. The company is vertically integrated, from the fields to final export destination, in such a way that complete traceability is guaranteed for the products.

Inka Fresh owns a storage and sorting facility close to the shipping port that allows consolidation of the export containers. Founded in 2004 they have continually expanded their operations mainly in North America and are now targeting to expand operations in Europe.

## Products & quantities per year

- Ginger slices, granules, powders (dehydrated) / 200 t
- Orange slices, granules, powders (dehydrated) / 200 t
- Pineapples slices, cubes, powders (dehydrated) / 200 t
- Mango slices, granules, powders (dehydrated) / 200 t
- Curcuma slices, granules, powders (dehydrated) / 200 t
- Cassava slices, granules, powders (dehydrated) / 200 t

## Certifications

- ORGANIC (EU, NOP)

## Source of raw material

- Own cultivation in the central jungle of Peru



Peru

## Address

Inka Fresh S.A.C  
Paseo Parodi 387-201  
San Isidro  
Lima 15046  
Peru  
[www.inkafresh.com](http://www.inkafresh.com)

## Contact

Mr. Tom Schuler  
General Manager  
Phone: + 51 987 501 816  
[info@inkafresh.com](mailto:info@inkafresh.com)

## Matchmaking contact

For more information please contact:  
Andrea Niehoff  
External IPD Consultant  
Mobile: + 49 177 237 0490  
[andrea.niehoff@gmail.com](mailto:andrea.niehoff@gmail.com)



# Pebani

Hall 2 | Booth 2-515

Pebani is a Peruvian company offering a wide range of natural and organic products for the nutraceutical, cosmetic and pharmaceutical industries. Committed to environmental and social responsibility, Pebani is protecting the environment by avoiding harmful chemicals and supporting biodiversity-friendly farming practices. By working closely with Peruvian communities and farmers, they further ensure a fair supply chain while empowering local communities, promoting socio-economic growth, and preserving the cultural heritage of Peru. Pebani is BioComercio certified by the Peruvian government, demonstrating their commitment to sustainable practices and fair trade with their suppliers.

## Products & quantities per year

- Camu camu extract powder (Myrciaria dubia) / 24 t
- Maca extract powder (Lepidium meyenii) / 40 t
- Aguaje or buruti (Mauritia flexuosa) / 2 t (oil), 12 t (extract powder)
- Ungurahui or rahua oil (Oenocarpus bataua) / 2 t

## Certifications

- ORGANIC EU
- KOSHER
- BIOTRADE
- FAIRWILD (in process)

## Source of raw material

- Wild collection
- Small-scale farmers from the jungle and highlands of Peru



Peru

## Address

Pebani S.A.C

## Office

Av. Julio Bayletti 312, San Borja  
Dpto 201 Lima  
Perú

## Industrial Plant

Calle Los Ciclos Mz M3 It 1 y 2  
Parque Industrial Ancón  
Lima  
Perú  
[sales@pebani.com.pe](mailto:sales@pebani.com.pe)  
[www.pebani.com.pe](http://www.pebani.com.pe)

## Contact

Mr. Paulo Barriga  
Operation Manager  
Phone: + 51 964 677 744  
[paulobarriga@pebani.com.pe](mailto:paulobarriga@pebani.com.pe)

## Matchmaking contact

For more information please contact:  
Charlotte Braquet  
IPD Expert Sourcing + Markets  
Phone: + 49 228 909 0081 83  
[braquet@importpromotiondesk.de](mailto:braquet@importpromotiondesk.de)



# Peruvian Nature

Hall 2 | Booth 2-515



Established in 2001, Peruvian Nature is a leading Peruvian company dedicated to producing and marketing high-quality dehydrated ingredients. These superior ingredients serve as essential raw materials for various sectors, including food production, manufacturing industries, and direct consumer use. Globally, these ingredients (powder, extracts, dried) are utilized in nutritional supplements, bakery products, infusions, pet food, tablets, and more. They apply OSS technology, an organic sterilization system, which reduces the bacterial load through a 100% natural process using steam and vacuum. This technique is adapted to each product type, ensuring the highest quality and safety standards required by global markets such as the USA, Europe, and Asia. Their products are vegan, non-GMO, and allergen-free, meeting the growing demand for health-conscious and environmentally friendly options. Peruvian Nature's commitment to excellence keeps the company at the forefront of the industry, setting new benchmarks for quality and innovation.

## Products & quantities per year

- Lucuma powder / 200 t
- Sweet potato powder / 150 t
- Camu camu powder / 50 t
- Maca powder / 1,500 t
- Green banana powder / 60 t
- Yacon syrup / 30 t
- Cat's claw extract powder / 5 t
- Cat's claw powder / 60 t
- Dehydrated goldenberry / 50 t
- Dehydrated blueberry / 40 t

## Certifications

- ORGANIC (EU, NOP, JAS)
- BRC
- HACCP
- GMP
- KOSHER

## Source of raw material

- Small-scale farmers from the coast, highlands and jungle of Peru



Peru

## Address

Peruvian Nature  
Las Gardenias Mz I, Lote 12, Urb.  
Praderas de Lurin  
15823 Lima  
Peru  
[www.peruviannature.com](http://www.peruviannature.com)

## Contact

Ms. Alecca Hanke  
Head of Sales  
Phone: + 51 945 157 744  
[ahanke@peruviannature.com](mailto:ahanke@peruviannature.com)

## Matchmaking contact

For more information please contact:  
Charlotte Braquet  
IPD Expert Sourcing + Markets  
Phone: + 49 228 909 0081 83  
[braquet@importpromotiondesk.de](mailto:braquet@importpromotiondesk.de)





# Herbs-Aplenty

Hall 1 | Booth 1-251



Herbs-Aplenty is dedicated to unlocking the secrets of nature and sustainability, with the aim of providing customers with a unique flavor and fragrance experience.

The family-owned business established in 1993, produces essential oils, extracts, dried herbs, and aroma ingredients in a sustainable and ethical manner, from the field to the bottle. Its organic production farm, Goedegewe, is located in the Western Cape of South Africa. In line with its commitment to environmental sustainability, Goedegewe is organically certified and has invested in solar power and a biofuel plant to conserve energy.

The company is compliant with and committed to the Nagoya Protocol.

## Products & quantities per year

- Botanicals / 2 t
- Hydrosols / 100 t
- Essential oils (Rosemary verbenone, buchu and others) / 5 t
- Rosemary oil / 1 t

## Certifications

- ORGANIC EU
- HALAL
- KOSHER

## Source of raw material

- Own cultivation
- Small-scale farmers from the Western Cape



South Africa

## Address

Herbs-Aplenty  
Goedegewe Farm  
Tesselaarsdal, Western Cape  
PO BOX 368, Caledon, 7230  
South Africa  
[www.herbs-aplenty.com](http://www.herbs-aplenty.com)  
[www.elli.co.za](http://www.elli.co.za)

## Contact

Mr. Pietersarel de Bruyn  
Managing Director  
Phone: + 27 82 338 5550  
[info@herbs-aplenty.com](mailto:info@herbs-aplenty.com)

Ms. Elmarie de Bruyn  
Marketing Director  
Phone: + 27 82 562 2343  
[info@herbs-aplenty.com](mailto:info@herbs-aplenty.com)

## Matchmaking contact

For more information please contact:  
Teresa Hüttenhofer  
External IPD Consultant  
Mobile: + 49 160 903 917 16  
[huettenhofer@importpromotiondesk.de](mailto:huettenhofer@importpromotiondesk.de)



# Inter-Agri Oils

Hall 1 | Booth 1-251



Inter-Agri Oils is a proudly South African family-owned business specialising in the production, processing and export of premium essential oils and cold-pressed oils.

The company is committed to investing in the environment and the community, as evidenced by its organic and Fair for Life (FFL) certifications. With a unique location, four geographically separate distilleries and a foundation of family values, Inter-Agri Oils offers superior quality products and personalised service to all customers, both new and existing. Inter-Agri Oils produces both organic and conventional essential oils, with over 300 hectares dedicated to essential oil production. Customers benefit from products that go directly from farmer to market, with full traceability back to the field.

## Products & quantities per year

- Tea tree oil / 20 t
- Rosemary oil / 0.5 t
- Eucalyptus radiata / 25 t
- Lemon scented tea tree / 0.5 t

## Certifications

- ORGANIC (EU, NOP)
- FAIRTRADE

## Source of raw material

- Farmers from Southcoast of KwaZulu Natal, South Africa



South Africa

## Address

Inter-Agri Oils  
Bushey Valley Farm  
Oribi Flats  
Port Shepstone  
KwaZulu Natal  
4240  
South Africa  
[www.interagrioils.com](http://www.interagrioils.com)

## Contact

Mr. Mathias Wessels  
Chief Sales Officer  
Phone: + 27 10 823 2620  
+ 27 84 407 1570  
[mat@interagrioils.com](mailto:mat@interagrioils.com)

## Matchmaking contact

For more information please contact:  
Teresa Hüttenhofer  
External IPD Consultant  
Mobile: + 49 160 903 917 16  
[huettenhofer@importpromotiondesk.de](mailto:huettenhofer@importpromotiondesk.de)





# Kaukou

Hall 1 | Booth 1-251



Kaukou honeybush tea is organically cultivated on the Herold Meander farm situated in the Garden Route of South Africa. Kaukou was established in 2018 by an indigenous family who are developing a derelict and abandoned farm with 18 employees.

The farm is socially and environmentally sustainable where honeybush are naturally cultivated on southern slope farmlands. The indigenous Khoikhoi used the honeybush shrub to make a medicinal tea with a pleasant, mildly sweet taste and aroma.

The tea formed part of their traditional healing systems, a practice that remains applicable in modern times. Honeybush is a herbal tea that is caffeine-free with very low tannin levels and high antioxidants.

## Products & quantities per year

- Honeybush loose tea / 20 t
- Honeybush extract
- Honeybush retail cartons

## Certifications

- ORGANIC EU
- HALAL

## Source of raw material

- Own cultivation
- Wild collection (optionally)



South Africa

## Address

Kaukou (Pty) Ltd.  
Montagu Pass Road  
Herold  
South Africa  
[info@kaukou.co.za](mailto:info@kaukou.co.za)  
[www.kaukou.co.za](http://www.kaukou.co.za)

## Contact

Mr. Theo Adams  
Director  
Phone: + 27 44 873 5333  
[theo@kaukou.co.za](mailto:theo@kaukou.co.za)

## Matchmaking contact

For more information please contact:  
Catherine Hebtng  
External IPD Consultant  
Mobile: + 33 669 551 410  
[hebtng@importpromotiondesk.de](mailto:hebtng@importpromotiondesk.de)

# Ellawala Horticulture

Hall 1 | Booth 1-165



Ellawala Horticulture, founded in 1992, is a pioneer in Sri Lankan agriculture. The Tom EJC mango variety was introduced by Ellawala and received formal recognition from the Department of Agriculture in 2003 and is now the variety of choice for cultivation in the dry and intermediate zones of Sri Lanka.

In 2017, the company began exporting organic fresh mango and other fruit varieties to several countries worldwide. In 2021 Ellawala commissioned a modern food production facility located within its extensive farm in the Sri Lankan North Central Province. With five production lines, including pulping, canning, cooking, freezing, and dehydrating, Ellawala can produce a wide range of tropical fruit products that are full of natural goodness made from tree ripened and handpicked fruits that are grown in their organic farms.

Ellawala has 150 employees, of which 70% are women from the villages around the factory.

## Products & quantities per year

- Dried mango, pineapple, banana, papaya, coconut / 120 t
- Mango, pineapple, jackfruit chunks in juice in cans or jars / 720,000 units
- Mango pulp, pineapple juice / 720 t
- Banana paste/ 20 t
- Mango, banana powder / 10 t each
- Curry pastes and simmer sauces in jars or pouches / 60,000 units

## Certifications

- ORGANIC (EU, NOP, JAS)
- FSSC 22000
- ISO 22000
- KOSHER

## Source of raw material

- Own cultivations
- Small-scale farmers



Sri Lanka

## Address

Ellawala Horticulture Pvt Ltd.  
14 Carlwil Place  
Colombo 00300  
Sri Lanka  
Phone: + 94 112 575 756  
[www.tjcmango.com](http://www.tjcmango.com)

## Contact

Mr. Chanaka Ellawala  
Director  
Phone: + 94 777 634 553  
[chanaka@tjcmango.com](mailto:chanaka@tjcmango.com)

## Matchmaking contact

For more information please contact:  
Angie Martinez  
IPD Expert Sourcing + Markets  
Phone: + 49 30 590 099 573  
[martinez@importpromotiondesk.de](mailto:martinez@importpromotiondesk.de)



# GFP Organics

Hall 1 | Booth 1-251



GFP Organics is a Tanzanian family-run, social impact-oriented enterprise that has been building bridges between smallholder farmers for two decades. These farmers grow organic spices in villages around the East Usambara Mountains (part of the Eastern Afromontane Biodiversity Hotspot), creating sustainable market opportunities in international markets for their high-quality organic spices.

Organic spice farming supports communities by diversifying livelihood options, increasing incomes, reducing dependence on natural resources, and enhancing human-wildlife coexistence. GFP ensures that women and youth have equal opportunities to engage in the production and trading of spices, thereby improving their overall quality of life.

GFP has been organically certified for 19 consecutive years and has been exporting dried organic whole spices to the European Union throughout this time. GFP is committed to continuing its mission of building strong and sustainable businesses.

## Products & quantities per year

- Black pepper (whole) / 30 t
- Cloves (whole) / 40 t
- Cinnamon (Cinnamomum zeylanicum) / 30 t
- Cardamom (pods) / 5 t
- Lemon peels (whole) / 10 t
- Sweet orange peels (whole) / 10 t

## Certifications

- ORGANIC (EU, NOP)

## Source of raw material

- Small-scale farmers located in Muheza, Tanga Tanzania



Tanzania

## Address

GFP Organics Ltd  
P.O Box 496  
Muheza 21425  
Tanga  
Tanzania  
[www.gfporganics.com](http://www.gfporganics.com)

## Contact

Mr. Cleopa Ayo  
Managing Director  
Phone: + 255 784 281 322  
[info@gfporganics.com](mailto:info@gfporganics.com)

## Matchmaking contact

For more information please contact:  
Andrea Niehoff  
External IPD Consultant  
Mobile: + 49 177 237 0490  
[andrea.niehoff@gmail.com](mailto:andrea.niehoff@gmail.com)



# Ahimsa

Hall 1 | Booth 1-251

Ahimsa has more than 15 years of experience in ecological farming. With 150 hectares of certified organic land of which 80 hectares are under drip irrigation, they strive for high quality berries and grains.

Around 50 permanent employees and 100 seasonal workers are active on Ahimsa's fields.

Ahimsa is a member of many organic associations and cooperatives in Ukraine and has its own trademark of organic products ("AHIMSA™"), also producing bio-fertilizers.

## Products & quantities per year

- Soya beans / 200 t
- Millets / 200 t
- Feed grade grains / 200 t
- Amaranth oil / 4 t
- Amaranth cereals / 20 t
- Amaranth flour / 20 t
- Amaranth grain / 80 t
- Confectionary sunflower seed / 80 t

## Certifications

- ORGANIC (EU, NOP)

## Source of raw material

- Own cultivation (150 ha)
- Partner farmers



Ukraine

## Address

Ahimsa LLC  
35, Tsentral'na Street  
Kotovka village  
Dnipropetrovsk region  
51100 Ukraine  
[www.ahimsa.ua](http://www.ahimsa.ua)

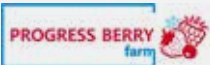
## Contact

Mr. Anton Ramanov  
Export Sales Manager  
Phone: + 380 63 975 69 39  
[a.ramanov@ahimsa.ua](mailto:a.ramanov@ahimsa.ua)

## Matchmaking contact

For more information please contact:  
Teresa Hüttenhofer  
External IPD Consultant  
Mobile: + 49 160 903 917 16  
[huettenhofer@importpromotiondesk.de](mailto:huettenhofer@importpromotiondesk.de)





# Progress Berry

Hall 1 | Booth 1-251



Progress Berry is a family-owned enterprise specializing in high-quality organic and conventional berries. With 32 hectares of certified organic farmland, they supply raspberries, strawberries, elderberries, and more to global markets.

Their state-of-the-art facilities process up to 10 tons daily, meeting ISO 22000 and Organic Standard certifications. Progress Berry collaborates with local farmers, focusing on sustainability, innovation, and premium quality. Their goal: increase production to 700 tons annually and strengthen global partnerships.

## Products & quantities per year

- Raspberries (frozen) / 220 t
- Strawberries (frozen) / 80 t
- Elderberries (frozen) / 100 t
- Blackberrys (frozen) / 40 t
- Bilberries (frozen) / 40 t

## Certifications

- ORGANIC EU
- ISO 22000

## Source of raw material

- Own cultivation (32 hectares)
- Small-scale farmers
- Wild collection



Ukraine

## Address

Progress Berry Farm  
Village Osnovyntsi  
Bohodukhiv District  
Kharkiv Oblast  
62002 Ukraine  
[info@progressberry.com](mailto:info@progressberry.com)  
[www.progressberry.com](http://www.progressberry.com)

## Contact

Mr. Oleh Kudlai  
Managing Director  
Phone: + 380 9844 003 17  
[sales@progressberry.com](mailto:sales@progressberry.com)

Ms. Anna Bashkova  
Export Manager  
Phone: + 49 162 750 0518  
[sales@progressberry.com](mailto:sales@progressberry.com)

## Matchmaking contact

For more information please contact:  
Teresa Hüttenhofer  
External IPD Consultant  
Mobile: + 49 160 903 917 16  
[huettenhofer@importpromotiondesk.de](mailto:huettenhofer@importpromotiondesk.de)



# Stodola

Hall 1 | Booth 1-251



Stodola is an Ukrainian organic farming & food production company. The company has its own land where vegetables, fruits and berries are grown. The land is certified according to EU organic standards, and the same accounts to the partners of Stodola.

The production is in line with the latest technology, organic quality, and in compliance with international norms and standards. Cooperating in Ukraine with retailers of organic food, high-level restaurants and hotels, Stodola is ready to develop new channels of distribution and looking for long-term cooperation with reliable partners throughout the world.



## Products & quantities per year

- Condiments (tomato sauce, vegetable relish, sauces, purees, dips, pastes and spreads) / 300 t
- Pickled vegetables / 300 t
- Pickled baby vegetables / 30 t
- Vegetable & fruit smoothies & juices / up to 300 t
- Antipasti in jars (sun-dried & grilled veg in sunflower oil, ragouts, stews) / 50 t
- Crackers (seed & air dried veg) / 50 t
- Vegetable/Fruit rolls / 50 t



## Certifications

- ORGANIC EU
- FSSC 22000

## Source of raw material

- Own cultivation
- Small-scale farmers



Ukraine

## Address

Stodola LLC  
Str. Bogopil'ska, 55  
Mykolaiv region  
Pervomaisk  
Ukraine  
Phone: + 380 99 323 3646  
[info@stodola.com.ua](mailto:info@stodola.com.ua)  
[www.organic.stodola.com.ua](http://www.organic.stodola.com.ua)

## Contact

Mr. Yan Ostrovskyy  
CEO & Founder  
Phone: + 380 099 327 1000  
[ceo@stodola.com.ua](mailto:ceo@stodola.com.ua)

## Matchmaking contact

For more information please contact:  
Teresa Hüttenhofer  
External IPD Consultant  
Mobile: + 49 160 903 917 16  
[huettenhofer@importpromotiondesk.de](mailto:huettenhofer@importpromotiondesk.de)





# UkrBioGroup

Hall 4A | Booth 4A-465



UkrBioGroup is a vertically integrated group of companies owned by Kravchenko family, founded in 2003 with an emphasis on organic agriculture and now has over 5,500 ha of organic certified fields located in the Dnipropetrovsk region, the center of Ukraine.

Since 2013, UkrBioGroup has been working on the development of Ukrainian organic production and asserting values of careful and responsible agri-producer.

UkrBioGroup ranks among the Top5 organic producers in Ukraine with agricultural practices and processing facilities complying with the requirements of the European and American markets.

UkrBioGroup conducts primary processing in its own technological line, offering a purity level from 98.0 to 99.99%. Around 30,000 tons can be stored in 12 own certified warehouses and packing options range from big-bags, liner bags, polypropylene and paper bags on pallets. Delivery is possible under FCA, DAP, FOB, CFR and CIF terms.

Customers can be confident in the quality of products, due to the effective high degree of cleaning and CO<sub>2</sub> pre-treatment.

## Products & quantities per year

- Sunflower seed (HO) / 3,000 t
- Soft wheat (milling and feeding ) / 5,000 t
- Yellow peas / 500 t
- Yellow millet in husk / 1,000 t

## Certifications

- ORGANIC (EU, NOP, SUISSE)

## Source of raw material

- Own cultivation



Ukraine

## Address

UkrBioGroup  
1, Polova str., Nadiivka vill.  
Dniprovskiy dist.  
Dnipropetrovsk reg.  
Ukraine, 52405  
[www.ukrbioigroup.com](http://www.ukrbioigroup.com)

## Contact

Ms. Ilona Bondarenko  
Export Manager, Specialist in  
Certification, Standardization  
and Quality, PhD  
Phone: + 380 50 579 35 50  
+ 48 574 561 368  
[info@ukrbioigroup.com](mailto:info@ukrbioigroup.com)

## Matchmaking contact

For more information please contact:  
Teresa Hüttenhofer  
External IPD Consultant  
Mobile: + 49 160 903 917 16  
[huettenhofer@importpromotiondesk.de](mailto:huettenhofer@importpromotiondesk.de)





# Deutsche Gesellschaft für internationale Zusammenarbeit (GIZ) GmbH

At BIOFACH 2025, the joint stand of GIZ and IPD is celebrating its 10<sup>th</sup> anniversary. A successful cooperation of presenting carefully selected partner companies from projects worldwide, organic project experiences and possibilities for future cooperation with the private sector.

On behalf of the Federal Ministry for Economic Cooperation and Development (BMZ), GIZ and the Import Promotion Desk (IPD) jointly organize a stand where GIZ provides an overview of its engagement in organic agriculture, companies can present their products and match to make business with the private sector.

In 2015 the collaboration was started: to co-create a space for companies from BMZ partner countries to have better access to the globally leading organic fair, receive guidance before and during the fair, and most importantly, to make new business connections and agreements in Europe.

The overall goal is connecting exporters with importers in the European markets and establishing sustainable trade relationships that help improve the lives and communities in the partner countries.

GIZ is a global service provider in the field of international cooperation for sustainable development with over 50 years of experience. As a federally owned enterprise, it supports the German government, in particular the BMZ and other clients, in around 120 countries in achieving their development objectives.

On behalf of the BMZ, GIZ contributes to the BIOFACH each year by presenting the work of German development cooperation in organic production. GIZ works with its partners to develop effective solutions that sustainably improve the living conditions of people in our partner countries. We help identify the potentials of individuals and/or businesses and provide local and sustainable support to turn opportunities into successes, in regional, national and international markets.

More information at [www.giz.de](http://www.giz.de)

## GIZ team



**Elisabeth Roth**  
Sector Project Agriculture  
Phone: + 49 228 4460 3572  
[elisabeth.roth@giz.de](mailto:elisabeth.roth@giz.de)

## sequa team



**Nawal Schmitz**  
Client Group Import Promotion  
Phone: + 49 228 9823 8860  
[nawal.schmitz@sequa.de](mailto:nawal.schmitz@sequa.de)

## Matchmaking contact



**Mounia Essefiani**  
External Matchmaking Consultant  
Mobile: + 49 151 234 689 64  
[essefiani@importpromotiondesk.de](mailto:essefiani@importpromotiondesk.de)

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# GIZ partners

GIZ works with its partners to develop effective solutions that improve the living conditions of people in our partner countries sustainably.

Our advisers help optimise (organic) value chains and establish global standards for internationally traded products.

At BIOFACH 2025 we showcase examples of our collaboration in India, Ghana and many other African countries.

**Egypt, Ethiopia, Morocco**

**Quality generates trade**  
[www.giz.de/en/worldwide/82281.html](http://www.giz.de/en/worldwide/82281.html)



**Ghana**

**Sustainable employment through Agribusiness in Ghana (AgriBiz)**  
[www.giz.de/en/worldwide/123744.html](http://www.giz.de/en/worldwide/123744.html)

**India**

**Support to Agroecological Transformation Processes in India (SuATI)**  
[www.giz.de/en/worldwide/122943.html](http://www.giz.de/en/worldwide/122943.html)





# Alrehab Herbs

Hall 1 | Booth 1-251



Established since 1996 within the Egyptian market and since 2012 on the international stage, Al RehabHerbs is a dedicated specialist in medicinal and aromatic plants sourced from Egypt. Their distinction lies in a robust and well-established supply chain that sets them apart.

Alrehab Herbs approach encompasses the complete spectrum: cultivation adhering to GAP and GHP standards, drying techniques encompassing both sun and advanced machine drying, processing that aligns with GMP guidelines, and packaging crafted from fresh fibers to mitigate MOSH/MOAH concerns.

They predominantly serve key markets including Europe, the USA, and the Gulf region. Their credentials encompass prestigious certifications such as ORGANIC (EU, NOP), FSSC 22000, KOSHER, and Sedex, underlining the commitment to quality and ethical practices.

## Products & quantities per year

- Chamomille / 150 t
- Mint / 100 t
- Basil / 100 t
- Marjoram / 100 t
- Thyme / 100 t
- Fennel / 100 t
- Hibiscus / 100 t
- Calendula / 50 t
- Anise seeds / 50 t
- Lemongrass / 50 t
- Rosemary / 50 t
- Dill, parsley / 100 t

## Certifications

- ORGANIC (EU, NOP)
- FSSC 22000
- KOSHER
- SMETA

## Source of raw material

- Own cultivation
- Small-scale farmers



Egypt

## Address

Alrehab Herbs  
Food Industrial Area  
Bayad El Arab  
Bani Suif  
Egypt

[www.alrehabherbs.com](http://www.alrehabherbs.com)

## Contact

Dr. Yasser Khodier  
General Manager  
Phone: + 20 111 453 01 14  
[info@alrehabherbs.com](mailto:info@alrehabherbs.com)

## Matchmaking contact

For more information please contact:  
Mounia Essefiani  
External Matchmaking Consultant  
Mobile: + 49 151 234 689 64  
[essefiani@importpromotiondesk.de](mailto:essefiani@importpromotiondesk.de)



# Harraz

Hall 1 | Booth 1-251



Harraz is a family-owned company, established in 1939. The founder Mr. Abdel Rahman Harraz was a herbalist and started with herb trading and herbal medicine. He was well known in his field and fostered the knowledge of herbal medicine in Egypt.

The company produces herbs and spices (e.g. black cumin seed, hibiscus and sage), tea (e.g. anise, moringa and chamomile), cold pressed oils (e.g. black cumin, jojoba, pomegranate seed) as well as selected instant natural drinks. With the development of science and the modern trend to return to nature and herbal medicine, Harraz develops continuously further in order to meet modern standards and develop high quality products.

## Products & quantities per year

- Herbs and spices (e.g. chamomile, fennel, coriander) / 600 t
- Herbal teas (e.g. anise, peppermint) / 30 t
- Cold pressed oils (e.g. black cumin, sesame seed) / 200 t
- Essential oils (e.g. anise, lemongrass, peppermint) / 5 t
- Instant natural drinks (e.g. hibiscus, tamarind) / 150 t
- Natural soap (e.g. jojoba, olive oil) / 25 t

## Certifications

- ORGANIC EU (in process)
- FSSC 22000
- GMP
- ISO 9001
- HALAL

## Source of raw material

- Small-scale farmers from Egypt



Egypt

## Address

Harraz For Food Industry & Natural Products  
1, Ahmed Maher Square,  
Bab Alkhalq  
Cairo  
Egypt  
[info@harrazeg.com](mailto:info@harrazeg.com)  
[www.harraznatural.com](http://www.harraznatural.com)

## Contact

Mr. Taysir Alboghdady  
Phone: + 20 1 066 612 600  
[taysir@harrazeg.com](mailto:taysir@harrazeg.com)

## Matchmaking contact

For more information please contact:  
Mounia Essefiani  
External Matchmaking Consultant  
Mobile: + 49 151 234 689 64  
[essefiani@importpromotiondesk.de](mailto:essefiani@importpromotiondesk.de)



# Betigil Moringa

Hall 1 | Booth 1-251



Betigil Moringa, operating under the brands Enat Moringa and tibibiri, champions health and well-being through premium organic moringa products. Enat, meaning “mother” in Amharic, reflects nurturing care, while tibibiri symbolizes “cooperation,” highlighting its partnership with 20 women smallholder farmers in Ethiopia.

As the first Ethiopian company licensed to produce and export moringa in 2012, Betigil Moringa has been instrumental in bringing this traditional superfood to international markets. Its organic farm and production facility in Arba Minch, Southern Ethiopia, utilize shade drying to preserve the plant’s vital nutrients and healing properties.

Moringa is a fast-growing tree that has earned a reputation of being the earth’s most nutritive plant and can indeed be called a “super food”. Known locally as “Shiferaw” or “the plant that 1,000 diseases fear,” moringa is celebrated for its exceptional nutritional and medicinal value. Today, Betigil Moringa exports Ecocert-certified products to Europe and Japan, sharing Ethiopia’s finest with the world.

## Products & quantities per year

- Moringa leaf flakes / 40 t
- Moringa powder / 20 t
- Moringa seed oil / 1,000 l
- Moringa tablets / 1,155,000 units

## Certifications

- ORGANIC EU

## Source of raw material

- Own cultivation
- Small-scale farmers



Ethiopia

## Address

Betigil Moringa  
Manufacture & Export  
Secha Industry Park, Doysa  
Kebele  
Arba Minch  
Ethiopia  
[www.enatmoringa.com](http://www.enatmoringa.com)  
[betigil@enatmoringa.com](mailto:betigil@enatmoringa.com)

## Contact

Mr. Betigil Feleke  
General Manager  
Phone: + 251 911 348 185  
[betigil@enatmoringa.com](mailto:betigil@enatmoringa.com)

## Matchmaking contact

For more information please contact:  
Mounia Essefiani  
External Matchmaking Consultant  
Mobile: + 49 151 234 689 64  
[essefiani@importpromotiondesk.de](mailto:essefiani@importpromotiondesk.de)





# Bio-Tropical Products

Hall 1 | Booth 1-251



Bio-Tropical Products Company, established in 1984, is a leading Ghanaian producer of premium organic citrus products, specializing in dried citrus peels such as sweet oranges and lemons. The company manages a total of 500 acres, including 300 acres of its own citrus orchards and an additional 200 acres cultivated by organic-certified smallholder farmers. In addition, it operates 100 acres of cacao plantations, producing 50 tons of conventional cocoa shells annually.

Committed to sustainability and fair trade principles, Bio-Tropical Products tailors its offerings to meet buyer specifications and has earned a reputation as a trusted supplier in the global export market.

## Products & quantities per year

- Dried sweet orange peels / 300 t
- Dried lemon peels / 40 t
- Tea cut orange peels / 100 t
- Tea cut lemon peels / 5 t
- Candied orange peels / 50 t

## Certifications

- ORGANIC (EU, NOP) (renewal in process)
- FAIRTRADE
- HACCP (in process)

## Source of raw material

- Own cultivation
- Small-scale farmers



Ghana

## Address

Bio-Tropical Products Company Ltd.  
Ring Road East,  
P.O. Box KIA 9732  
Accra  
Ghana  
[info@biotropicalghana.com](mailto:info@biotropicalghana.com)  
[www.biotropicalghana.com](http://www.biotropicalghana.com)

## Contact

Ms. Gloria Obeng-Mensah  
Sales Manager  
Phone: + 233 591 449 827  
[gloria.obeng@biotropicalghana.com](mailto:gloria.obeng@biotropicalghana.com)

## Matchmaking contact

For more information please contact:  
Rosa Nelly Castro Varas  
External IPD Consultant  
Mobile: + 49 176 237 308 27  
[castro@importpromotiondesk.de](mailto:castro@importpromotiondesk.de)



# GKV Foods

Hall 1 | Booth 1-251



GKV Foods is a Ghanaian agro-processing company based in the Western Region, specializing in coconut, mango, and cashew products. Located on 3.5 acres, GKV employs modern technology to process West African Tall coconuts known for their distinctive aroma and flavor. Operating under the private label ava, GKV focuses on creating 100% natural products with minimal nutritional loss. The company's products are triple-filtered and free of additives, offering superior health benefits.

Committed to sustainability and zero-waste practices, their operations are designed to minimize waste and provide superior health benefits, while also creating economic opportunities for local communities.

## Products & quantities per year

- Virgin coconut oil / 180 t
- Coconut chips / 180 t
- Coconut powder / 180 t
- Dried mangoes / 120 t
- Cashew nuts / 60 t

## Certifications

- ORGANIC EU (renewal in process)
- FSSC 22000 (renewal in process)
- GLOBALG.A.P.

## Source of raw material

- Small-scale farmers from Central, Western and Bono Regions, Ghana



Ghana

## Address

GKV Foods Ltd.  
71 Ntwaaban Nkwanta Road  
Sekondi-Takoradi  
Ghana  
[info@avacoconutoil.com](mailto:info@avacoconutoil.com)  
<https://avacoconutoil.com>

## Contact

Mr. Kojo Nunoo  
Managing Director  
Phone: + 233 201 911 493  
[nunoo.kojo@avacoconutoil.com](mailto:nunoo.kojo@avacoconutoil.com)

## Matchmaking contact

For more information please contact:  
Rosa Nelly Castro Varas  
External IPD Consultant  
Mobile: + 49 176 237 308 27  
[castro@importpromotiondesk.de](mailto:castro@importpromotiondesk.de)

# Ideal Providence Farms

Hall 1 | Booth 1-251



Ideal Providence Farms (IPF), established nearly 20 years ago by a passionate woman farmer, specializes in citrus products. In addition, IPF cooperates with women groups, around 800 women, in the Upper West and Northern Region for the wild collection of shea nuts and the traditional production of shea butter. IPF products are true to type as their slogan depicts "traceable to nature". Certified organic and a member of IFOAM, IPF operates four farms covering 150 acres and a processing facility in Greater Accra. IPF exports its products to Europe, the USA, Canada, and neighboring countries.

## Products & quantities per year

- Shea butter / 100 t
- Citrus peels (lemon, lime, orange, bitter orange, lemon grass, grapefruit) / 30 t
- Butterfly pea flower / 4 t

## Certifications

- ORGANIC (EU, NOP, JAS)
- HACCP

## Source of raw material

- Own cultivation in Eastern Region and Volta Region, Ghana



Ghana

## Address

Ideal Providence Farms (IPF)  
POB CT 1225  
Accra  
Ghana  
Tel: + 233 244 664 572  
[info@ipfghana.com](mailto:info@ipfghana.com)  
<https://ipfghana.com>

## Contact

Ms. Georgina Koomson  
Managing Director  
Phone: + 233 244 664 572  
[ipfghana14@gmail.com](mailto:ipfghana14@gmail.com)

## Matchmaking contact

For more information please contact:  
Rosa Nelly Castro Varas  
External IPD Consultant  
Mobile: + 49 176 237 308 27  
[castro@importpromotiondesk.de](mailto:castro@importpromotiondesk.de)



# M.G. Farms and Trading

Hall 1 | Booth 1-251



Ghana



M.G. Farms and Trading is a Ghanaian agricultural company specializing in the cultivation and export of high-quality fruits. Founded in 1999, the company began with papaya production and now offers conventional and organically certified Solo Papaya and organic fresh and dried coconuts for export.

To optimize growing conditions, M.G. Farms relocated to Ghana's Eastern Region, where it manages a 100-acre papaya farm and cultivates pineapples (Sugar Loaf and Smooth Cayenne varieties). In the Central Region, it operates a 122-acre coconut plantation and has recently expanded with an additional 1,262 acres of farmland.

Serving both export and local markets, M.G. Farms produces organic Solo and Golden Yellow papayas as well as dwarf coconuts. The company has also diversified into processed foods, offering snacks such as plantain chips (ripe and unripe), cocoyam chips, potato chips, and papaya chips.

M.G. Farms is committed to delivering quality produce and innovative products to meet global and local demand.

## Products & quantities per year

- Solo papayas (fresh and dried) / 300 t
- Fresh and dried dwarf coconuts / 300 t

## Certifications

- ORGANIC EU (renewal in process)
- GLOBALG.A.P.
- GRASP

## Source of raw material

- Own cultivation

## Address

M.G. Farms and Trading Ltd.  
 Post Office Box 411  
 Winnena  
 Ghana  
 Phone: + 233 302 984 930  
[mgfarmsgh@gmail.com](mailto:mgfarmsgh@gmail.com)

## Contact

Mr. Kwadwo Ansaaku Inkoom  
 Managing Director  
 Phone: + 233 208 113 550  
[inkoomwb@yahoo.com](mailto:inkoomwb@yahoo.com)

## Matchmaking contact

For more information please contact:  
 Mounia Essefiani  
 External Matchmaking Consultant  
 Mobile: + 49 151 234 689 64  
[essefiani@importpromotiondesk.de](mailto:essefiani@importpromotiondesk.de)



# Modern Star Sher

Hall 1 | Booth 1-251



Modern Star Sher processes high-quality, unadulterated organic shea butter in commercial quantities for export to the food, pharmaceutical, and cosmetic industries in Europe and other markets. Specializing in processing organic shea nuts, the company produces premium shea butter, black soap, and other body care products, such as neem seed oil and baobab seed oil, for both export and local markets.

Based in Ghana's Savannah Region, the social enterprise focuses on empowering young women and promoting sustainable agriculture. Partnering with over 600 women collectors and employing 58 women processors, Modern Star Sher fosters local economic growth.

Their products are Ecocert-certified organic for the US and EU markets, ensuring adherence to the highest standards of quality and sustainability.

## Products & quantities per year

- Shea butter / 180 t

## Certifications

- ORGANIC (EU, NOP)

## Source of raw material

- Small-scale farmers in Savannah Region, Ghana



Ghana

## Address

Modern Star Sher Enterprise  
P.O. Box 1581  
Tamale  
Ghana  
[www.modernstarsher.org](http://www.modernstarsher.org)  
[info@modernstarsher.org](mailto:info@modernstarsher.org)

## Contact

Ms. Patience Nkaara Kpiniong  
Director  
Phone: + 233 244 986 323  
[patkpiniong@gmail.com](mailto:patkpiniong@gmail.com)

## Matchmaking contact

For more information please contact:  
Mounia Essefiani  
External Matchmaking Consultant  
Mobile: + 49 151 234 689 64  
[essefiani@importpromotiondesk.de](mailto:essefiani@importpromotiondesk.de)



# Jaivik Avam Prakrutik

Hall 1 | Booth 1-251



JAP-PCL is a farmer-owned, multi-state producer company in India representing 1,751 certified organic farmers from Karnataka, Tamil Nadu, Kerala, and Andhra Pradesh. Founded to connect organic and natural farming smallholders with broader markets, the company name reflects its mission: “jaivik” (organic) and “pratrutik” (natural).

JAP-PCL is certified under the National Organic Program (NOP) in the USA and the National Programme for Organic Production (NPOP) in India, which is aligned with international standards such as those in the EU. These certifications ensure that their products meet strict organic standards for both domestic and international markets, validating their commitment to sustainable, organic farming practices.

Their products include bulk organic spices, fruits, and vegetables for both domestic and export markets.



## Products & quantities per year

- Red chilli (SHU 20K - 30 K) / 300 t
- Turmeric (3%-4.5%) / 250 t
- Black pepper (500-530 g/l) / 50 t
- Cashew nuts / 100 t
- Millets (Pearl, Kodo, Proso, Foxtail, Little, Barnyard) / 240 t

## Certifications

- ORGANIC NOP

## Source of raw material

- Small-scale farmers from Karnataka, Tamil Nadu, Kerala and Andhra Pradesh



India

## Address

Jaivik Avam Prakrutik  
Producer Company Limited  
No. 2/301, Salivaram  
Denkanikottai  
Tamil Nadu  
India  
[www.jap.bio](http://www.jap.bio)

## Contact

Mr. C Ravi Nair  
General Manager – Marketing  
Phone: + 91 885 175 7007  
[gm.marketing@jap.bio](mailto:gm.marketing@jap.bio)

## Matchmaking contact

For more information please contact:  
Mounia Essefiani  
External Matchmaking Consultant  
Mobile: + 49 151 234 689 64  
[essefiani@importpromotiondesk.de](mailto:essefiani@importpromotiondesk.de)





# UKCOOFED

Hall 1 | Booth 1-251



UKCOOFED was founded in 2015 with a vision to empower local farmers through organic farming practices. The Federation manages over 800 hectares of certified organic farms, supporting the production of spices, rice, and various crops. UKCOOFED operates advanced facilities such as spice cleaning machinery, a turmeric pulverizer, and a virgin coconut oil unit. It also promotes value-added initiatives like jackfruit, honey, and kokum clusters, ensuring fair market prices and fostering sustainable livelihoods for farmers.

UKCOOFED's farms are certified under the National Organic Program (NOP) in the USA and the National Programme for Organic Production (NPOP) in India, which is aligned with international standards such as those in the EU, and the international Fair for Life certification, ensuring adherence to strict organic standards for both domestic and international markets.

## Products & quantities per year

- Turmeric (dried) / 204 t
- Ginger (whole, dried) / 32 t
- Cloves (dried) / 4.9 t
- Black pepper / 129 t
- Garcinia cambogias (dried) / 49 t

## Certifications

- ORGANIC NOP

## Source of raw material

- Small-scale farmers from  
Uttara Kannada District, Karnataka



India

## Address

Uttara Kannada District Co Operative  
Organic Farmers Federation Limited  
#117/A, 1<sup>st</sup> Floor, PCRD Bank Building,  
Beside TRC Bank,  
APMC New Market Yard, 581402  
Sirsi  
Uttara Kannada  
Karnataka  
India  
[orgfeduk@gmail.com](mailto:orgfeduk@gmail.com)  
[www.ukcoofed.com](http://www.ukcoofed.com)

## Contact

Mr. Hn Vikas  
CEO  
Phone: + 91 827 7227 228  
[infoukorganic@gmail.com](mailto:infoukorganic@gmail.com)

## Matchmaking contact

For more information please contact:  
Mounia Essefiani  
External Matchmaking Consultant  
Mobile: + 49 151 234 689 64  
[essefiani@importpromotiondesk.de](mailto:essefiani@importpromotiondesk.de)





# Herbinn Morocco

Hall 1 | Booth 1-251



Herbinn Morocco is a Moroccan company specializing in the production and export of medicinal plants, aromatic plants, essential oils, vegetable oils, spices and hydrosols. Established in the Marrakech region for more than twenty years, Herbinn Morocco stands out from the competition through its history, expertise and attention to detail.

With its experience, Herbinn Morocco has become a reference in the Moroccan aromatic and medicinal plants market in just a few years. The companies' mission is to provide professionals with pure, certified and quality raw materials, to support authentic and sustainable projects.

Herbinn Morocco works carefully to select and transform plants to guarantee the best for their customers. They offer a complete range of aromatic and medicinal plants, essential and vegetable oils of quality and 100% natural, available in bulk or packaged, adapted to the specific needs of each sector.

## Products & quantities per year

- Aromatic & medical plants (e.g. verbena, rosemary, oregano, thyme, sage, olive leaf, mint, lavender, myrtle leaf, fennel root) / 200 t
- Essential oils (e.g. verbena, oregano, thyme, citrus, mint, lavender) / 60 t
- Vegetable oils (e.g. argan oil, olive oil) / 20 t

## Certifications

- ORGANIC (EU, NOP)
- FSSC 22000 (in process)
- HACCP (in process)

## Source of raw material

- Own cultivation



Morocco

## Address

Herbinn Morocco  
Route d'Ourika km 7  
Lagouassem Tasseltante  
40000 Marrakech  
Morocco  
[contact@herbinmorocco.com](mailto:contact@herbinmorocco.com)  
[www.herbinmorocco.com](http://www.herbinmorocco.com)

## Contact

Mr. Omar Elmassafah  
Executive Director  
Phone: + 212 661 115 930  
[omar.elmassafah@gmail.com](mailto:omar.elmassafah@gmail.com)

## Matchmaking contact

For more information please contact:  
Mounia Essefiani  
External Matchmaking Consultant  
Mobile: + 49 151 234 689 64  
[essefiani@importpromotiondesk.de](mailto:essefiani@importpromotiondesk.de)

# Notes

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# Floorplan

**BIOFACH**  
into organic



Partners in  
Transformation  
Import Promotion Desk

Hall 1, Booth 251

BIOFACH 2025  
NürnbergMesse GmbH  
Messezentrum 1  
90471 Nürnberg  
Germany  
[www.biofach.de](http://www.biofach.de)

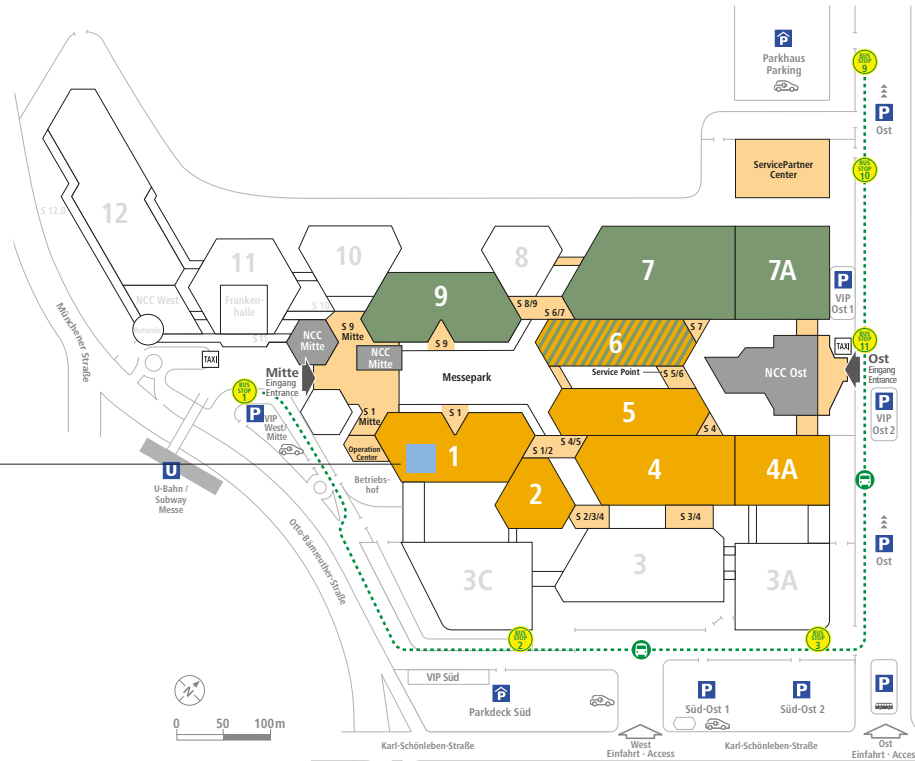
## Opening times

Tuesday, 11 February 2025: 09:00 - 18:00

Wednesday, 12 February 2025: 09:00 - 18:00

Thursday, 13 February 2025: 09:00 - 18:00

Friday, 14 February 2025: 09:00 - 17:00





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## **Import Promotion Desk (IPD)**

**Project Office Bonn**  
c/o sequa gGmbH  
Alexanderstraße 10  
D-53111 Bonn  
Germany

Phone: + 49 228 909 0081 0  
[info@importpromotiondesk.de](mailto:info@importpromotiondesk.de)  
[www.importpromotiondesk.de](http://www.importpromotiondesk.de)