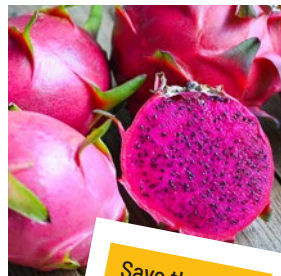




Federal Ministry
for Economic Cooperation
and Development



Partners in
Transformation
Import Promotion Desk



Madrid, 8–10 October 2024, hall 4, booth 4C27

IPD at Fruit Attraction 2024

Meet reliable suppliers for your business success!

IPD connects you with carefully selected producers from Brazil, Ecuador, Egypt, Ghana, Jordan, Kenya, Morocco, Peru, Senegal, and Ukraine.

Save the date!

IPD Networking event:
Wednesday, 9 October 2024, 6:30 pm,
Booth 4C27





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Import Promotion Desk (IPD)

Your partner for sustainable business contacts

Discover quality fresh produce from all over the world at Fruit Attraction 2024

IPD connects European buyers with carefully screened suppliers from its partner countries.

Our strict international sourcing ensures that all partners we introduce to you meet European standards for sustainable production and food safety, and offer a reliable and diverse range of produce. We focus on short and transparent supply chains with no intermediaries.

This year at FRUIT ATTRACTION 2024, we will introduce you to 28 evaluated suppliers from Brazil, Ecuador, Egypt, Ghana, Kenya, Morocco, Peru, Senegal, and Ukraine.

In addition, we are pleased to be able to present a Jordanian company at our stand, which is supported by our partner "Gesellschaft für internationale Zusammenarbeit".

Take advantage of IPD's quality-driven matchmaking service to find new sources of supply and expand your product portfolio.



Our contact brokering is neutral and free of charge!

Check out the high-quality fresh produce offer of our partners for yourself and visit us at **FRUIT ATTRACTION 2024** in **Hall 4, BOOTH 4C27**.

You cannot attend in person? No problem, IPD will be happy to arrange individual meetings with the producers for you: in person or virtually.

Get in touch with us!

On the following pages you can find detailed information about our suppliers. With IPD, you will discover new sources of fresh produce and forge valuable partnerships.

IPD is an initiative of the Federation of German Wholesale, Foreign Trade and Services (BGA) and sequa, the development organisation and partner of German business. IPD is funded by the Federal Ministry for Economic Cooperation and Development (BMZ) and part of the "Partners in Transformation – Business & Development Network", into which the BMZ programmes for economic actors are organised.

More information about IPD and our individual services at www.importpromotiondesk.de



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Matchmaking team at Fruit Attraction 2024



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Mario Martinez

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Make an appointment 

IPD partners

IPD works with a network of international organisations in Europe and its partner countries.

Thus, we efficiently pool information and know-how. This enables us to link existing import and export promotion measures and carry out their strategic further development. Our partnerships always make it possible for us to match all services of IPD to the needs of importers and exporters exactly and then carry out our services optimally at any place.

Europe



Deutsche Gesellschaft für
Internationale Zusammen-
arbeit (GIZ) GmbH
www.giz.de

Morocco



Association Marocaine
des Exportateurs
<https://asmex.org>



Morocco Foodex
www.moroccofoodex.org.ma/en

Ecuador



CORPEI
<https://corpei.org>



Federación ecuatoriana
de exportadores
www.fedexpor.com



Pro Ecuador
www.proecuador.gob.ec



Peru



Asociación de gremios
productores Agrarios del Perú
agapperu.org/en



sierra y selva
exportadora
www.gob.pe/sse

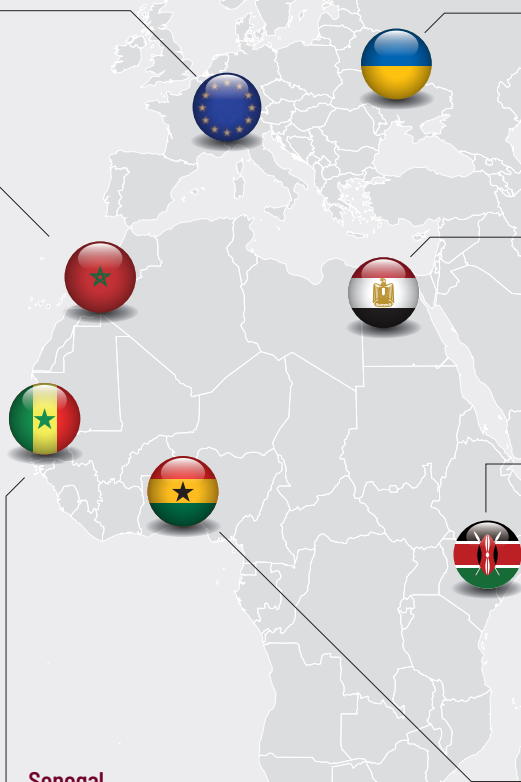
Brazil



Brazilian Association of Fruit
and Fruit Products Exporters
<https://abrafrutas.org>



Brazilian Trade and
Investment Promotion Agency
<https://apexbrasil.com.br>



Ukraine



**EXPORT PROMOTION
OFFICE OF UKRAINE**
STATE INSTITUTION

**Epo-Export Promotion
Office of Ukraine**
www.epo.org.ua/en

Egypt



المجلس التصديري للمحاصيل الزراعية
AGRICULTURAL EXPORT COUNCIL

**Agricultural Export
Council (AEC)**
www.aecegypt.com



FOOD EXPORT COUNCIL
EGYPT

**Food Export Council
(FEC)**
www.fecegypt.com

Kenya



Fresh produce Consortium
<https://fpckenya.co.ke>



**Kenya Export Promotion &
Branding Agency**
www.makeitkenya.go.ke



Agriculture & Food Authority
[https://horticulture.
agricultureauthority.go.ke](https://horticulture.agricultureauthority.go.ke)

Senegal



**Agence sénégalaise
de promotion des exportations**
<https://commerce.gouv.sn/asepex>

Ghana



**Federation of Associations of
Ghanaian Exporters (FAGE)**
www.fageghana.com



**Ghana Export Promotion
Authority**
www.gepaghana.org

Product finder

🌿 Companies marked with a leaf offer the product in organic quality

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Cooperativa Agrícola Juazeiro

Hall 4 | booth 4C12



Brazil



The Agricultural Cooperative Juazeiro da Bahia (CAJ) was founded in 1994 to join forces and promote the socio-economic development of its members. It is located in the São Francisco Valley, in the city of Juazeiro in the state of Bahia. It now has two branches, one in Juazeiro and another in Petrolina Pernambuco. The main crop is table grapes and the varieties for export are Timpson™ and BRS Vitória. In 2025, the variety Sugar Crisp™ will be introduced to their export portfolio.



CAJ has an infrastructure to support every stage of production. From technical assistance to comprehensive storage and cooling facilities, CAJ ensures the highest standards for its produce. With storage capacity of 140,000 boxes per day, CAJ efficiently manages the flow of production, reinforcing their commitment to excellence and sustainability in agriculture.

Products & quantities per year

- Table grapes / 700 t

Certifications

- GLOBALG.A.P.
- GRASP

Growing region

- São Francisco Valley - Juazeiro



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Ginger Schaeffer

Hall 4 | booth 4C12

 Product available in organic quality



Brazil

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Ginger Schaeffer is a company that grows, processes, and exports conventional and organic ginger from Brazil. The company is based entirely in the Santa Leopoldina region of Espírito Santo, Brazil. The founder, Leomar Schaeffer, is a farmer who was born, raised, and currently lives with his family in the region.

The company has two packing houses, allowing all exported ginger products to be processed within their own processing plant. The company has been exporting since 2019, but Leomar has been working with ginger since 2005, initially selling locally to exporters.

Products & quantities per year

- Ginger  / 3,000 t

Certifications

- GLOBALG.A.P.
- GRASP
- ORGANIC EU

Growing region

- Santa Leopoldina

Lina Frutas

Hall 4 | booth 4C12



Lina Frutas is a family-owned fruit producer located in the fertile lands of the São Francisco Valley in the Northeast of Brazil. This region, known for its unique combination of tropical sunshine and abundant water from the São Francisco River, provides an ideal environment for growing fruit.

Founded in 2018 by two brothers, Lina Frutas aims to become one of the prominent players in the Brazilian fruit industry. Sustainability, quality, and community are the core values of the company, which is now starting to export its mangoes directly to Europe. Sustainability is a cornerstone of Lina Frutas' operations. The company aims to set an example through the responsible use of natural resources and precision farming.

Products & quantities per year

- Mangoes (Tommy Atkins) / 550 t
- Mangoes (Haden) / 150 t

Certifications

- GLOBALG.A.P.
- GRASP
- AH-DLL GROW
- SMETA

Growing region

- São Francisco Valley



Brazil

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Agricola Industrial Zapotillo (Agrindzap)

Hall 4 | booth 4C27



Ecuador

Agricola Industrial Zapotillo, abbreviated as Agrindzap, is a family business dedicated to the production and export of table grapes and dragon fruit. It was founded in 2014 in the province of Loja, in the very south of Ecuador bordering Peru.

Agrindzap's production and packing facilities are located in Zapotillo at an altitude of 156 meters above sea level. With its arid soils and small hills, the region provides excellent conditions for grape production. Within their portfolio they have 5 different table grape varieties of which some are green, red, and black seedless grapes, as well as dragon fruit red flesh (Pitahaya). Their production and packing plant are GLOBALG.A.P. certified, and to ensure compliance on a social level, they also have GRASP.

Products & quantities per year

- Table grapes / 800 t
- Dragon fruits (red) / 150 t

Certifications

- GLOBALG.A.P.
- GRASP
- BASC

Growing region

- Zapotillo - Loja - Ecuador

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Loja
Ecuador
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Ecuador



Ecualexotics, founded in 2014, is the leading and most innovative pitahaya exporter from Ecuador. The company, apart from growing its own produce, works closely with more than 200 farmers; the management team strongly believes in social and economic inclusion from farmers located in rural areas.

The team at Ecualexotics is made up of 50+ employees who are responsible for one mission: providing the best exotic fruit. To comply with the mission there are different certifications by which Ecualexotics' quality standards are met: good agricultural practices, good manufacturing practices, and social & environmental compliances.

Address

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 Guayaquil
 Ecuador
sales@ecualexotics.com
www.ecualexotics.com

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Products & quantities per year

- Red Dragon fruits (red flesh) 🌱 / 100 t
- Red Dragon fruits (white flesh) / 1,000 t
- Yellow Dragon fruits / 1,000 t
- Rambutans 🌱 / 40 t

Certifications

- GLOBALG.A.P.
- GRASP
- ORGANIC EU
- SMETA

Growing region

- Guayas
- Los Rios
- Manabi
- Morona Santiago



Falusán

Hall 4 | booth 4C27



Falusán is an agro-industrial family company founded in 2018 by two women who embarked on an agricultural journey to make use of the potential of their country and generate impact and visibility for women in agriculture in the province of El Oro. The company is a pioneer in exporting organic turmeric and the first in the country to specialize in turmeric production with a high level of curcumin as a bioactive component. Falusán is dedicated to boosting its internationalization through a sustainable management model, adding value, and managing initiatives that promote environmental preservation, gender equity, innovation, and the circular economy.

Falusán holds the distinction of being the first company specialized in turmeric production in the country to offset its emissions, thereby becoming a “Carbon Neutral” company. Additionally, it has obtained the highest number of certifications in recognition of its commitment to excellence and in the year 2024 the company is incorporating new crops, starting with the production of ginger.

Products & quantities per year

- Turmeric 🌱 / 300 t
- Ginger 🌱 / 300 t (in process)

Certifications

- GLOBALG.A.P.
- GRASP
- ORGANIC

Growing region

- Las Lajas / El Oro

🌱 Product available in organic quality



Ecuador

Address

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www.falusan.com

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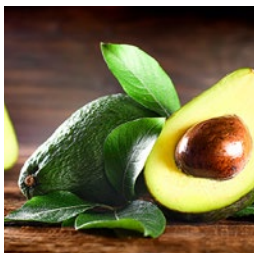
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IrubiTerra

Hall 4 | booth 4C27



In 2021 five women – 4 daughters and their mother – decided to found IrubiTerra to carry on their father and husband's legacy as a pioneer for avocado in Ecuador producing and exporting Hass avocados from the Ecuadorean Andes.

Today, IrubiTerra has their own technified production worked by experience agronomists. They control every step of the way from planting to harvest to ensure a supreme quality of their fruit. IrubiTerra were among the first to convince importers in the EU to buy avocados from Ecuador – with excellent results and enthusiastic feedback from their customers. By meticulously managing the entire value chain, they guarantee that every single shipment continues to exceed expectations.

IrubiTerra is GLOBALG.A.P. and GRASP certified ensuring implementation of good agricultural practices and a strong commitment to their workers and community through the creation of jobs, provision of health care, fair working conditions and to a positive social impact overall.

Products & quantities per year

- Avocados (Hass) / 600 t

Certifications

- GLOBALG.A.P.
- GRASP

Growing region

- Ecuadorian Andes



Ecuador

Address

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Av. Interoceánica No. 145L
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Social Deal

Hall 4 | booth 4C27



Social Deal is a grower and exporter of exotic fruits with a mission to promote sustainable agricultural development around exotic fruits in Ecuador. Established in 2017 by Nobis Holding de Inversiones, Social Deal has built an extensive network of more than 200 growers through partnership programs to ensure a year-round supply of a wide portfolio of fruits.

From production to its Rotterdam-based commercial office, Social Deal is highly invested in controlling quality throughout the supply chain, ensuring freshness and optimizing order lead times for its customers.

Social Deal collaborates with research institutions such as Wageningen University & Research and seed experts like Fall Creek as part of its commitment to providing the highest standards of quality.

Products & quantities per year

- Pitahayas (yellow) / 820 t
- Pitahayas (red) 🌱 / 750 t
- Granadillas / 75 t
- Blueberries (Atlas) / 150 t
- Baby bananas 🌱 / 540 t

Certifications

- GLOBALG.A.P.
- GRASP
- ORGANIC EU

Growing region

- Guayas
- Amazon
- Quito

🌱 Product available in organic quality



Ecuador

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Av. Joaquin Orrantia y Juan Tanca
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Bennu Dates

Hall 4 | booth 4C27

Product available in organic quality



Egypt

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Since 1996, Bennu has boasted a rich agricultural heritage, producing and exporting a diverse range of premium dates and seasonal fruits. Bennu's commitment to 100% renewable energy and sustainable farming practices ensures that its products are of the highest quality, grown responsibly to support both consumer health and environmental well-being.

Bennu's products are grown with meticulous care, ensuring top quality and nutritional value. The company offers eco-friendly and customizable packaging solutions, catering to the specific needs of its customers.



Bennu's strategic location and dedicated logistics ensure the timely delivery and freshness of its produce. The company prides itself on fostering long-term partnerships based on trust, innovation, and shared values, making it a reliable choice. With a rich legacy and a commitment to future-forward practices, Bennu delivers excellence rooted in tradition and sustainability.

Products & quantities per year

- Dates (Medjool) / 200 t
- Dates (Barhi) / 600 t
- Oranges (Valencia) / 1,000 t
- Onions (red) / 500 t
- Prickly Pears / 500 t

Certifications

- GLOBALG.A.P.
- GRASP
- BRC

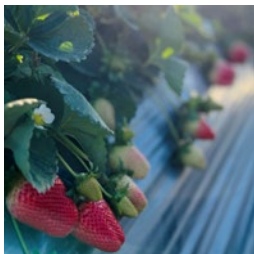
Growing region

- Al Minya
- Al Sadat



Ethmar International

Hall 4 | booth 4C27



Ethmar International's team has been farming in Egypt for almost thirty years. Its team's ability to fulfill the customers' expectations allowed the company to grow and supply fruits and vegetables to many markets around the world. The company has always been committed to the highest food safety and quality standards which allowed its team to rapidly secure the different certifications requested by its partners while gaining their trust. Ethmar International ensures that its fruits and vegetables are produced sustainably by respecting the health and safety in addition to the welfare of its team while reducing the environmental footprint.

Ethmar International has always been committed to being socially responsible and respects the social dimension associated with its activities.

Products & quantities per year

- Mangoes (Keit) / 150 t
- Mangoes (Naomi) / 100 t
(other varieties) / 50 t
- Grapes (Prime) / 100 t
- Grapes (Starlight) / 50 t
- Grapes (Flame) / 200 t
- Grapes (Sugraone) / 100 t
- Strawberries (S. Sensation) / 100 t
- Strawberries (Fortuna) / 100 t
- Strawberries (Festival) / 200 t

Certifications

- GLOBALG.A.P.
- SMETA

Growing region

- Behaira
- Ismailia



Egypt

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Tiba Land

Hall 4 | booth 4C27



Tiba Land is an Egyptian company based in Qeft-Qena and was established in 2004. They are first time movers in the Egyptian market to produce and export melons. The company demonstrates constant innovation and adaptation in a fast-paced market.

The farm and pack house are located in Qena Governorate (800km South of Cairo) where they grow all of their fresh produce on privately owned premises. Tiba Land is located in southern Egypt, which makes it a prime location suitable for optimal growth due to dry weather, unpolluted atmospheres and untouched hectares.

They pride themselves on working closely with an exceptional team to guarantee top quality produce and are always seeking new opportunities to expand their services while maintaining a credible reputation.

Products & quantities per year

- Melons (Piel de Sapo & yellow melon) / 2,000 t
- Watermelons / 2,000 t
- Pumpkins / 1,000 t
- Garlic / 400 t

Certifications

- GLOBALG.A.P.
- GRASP

Growing region

- Qena



Egypt

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TK & Danny for Land Reclamation and Cultivation

Hall 4 | booth 4C27



Egypt



TK & Danny follows a full-scale business model of reclaiming, cultivating, growing, harvesting, trading, consulting, importing, and exporting food commodities. Their farm and packhouses are located in between Cairo and Alexandria directly on the main highway which is a prime location logistically to reach the main Egyptian shipping ports swiftly. TK & Danny grows, packs and partners with growers of fresh produce such as grapes, citrus, mangoes, bananas, peaches, apricots, dragon fruit, spring onions, strawberries, and plum. TK & Danny's Farm and packhouse are respectively GLOBALG.A.P. and BRC certified.



Their model is distinctive in that it includes the farm, packhouses, trading-house and logistic office which ensures all products are delivered with the highest quality and professionalism. TK & Danny wants to further increase its exports to Europe..

Products & quantities per year

- Table Grapes (Crimson, Prime, Starlight) / 1,091t
- Bananas (Grand Nain) / 440t
- Mangoes / 134t
- Peaches / 240t
- Apricots / 160t
- Pitahayas (red) / 9t
- Dates / 2t

Certifications

- GLOBALG.A.P.
- SEDEX SMETA
- BRC

Growing region

- Cairo – Alex desert highway



Address

TK & Danny for Land Reclamation and Cultivation
Office: 143 ELNozha st.Heliopolis Cairo Egypt
Farm: Km 98 Cairo-Alexandria desert Highway Behera
Egypt
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Wadi Orchards

Hall 4 | booth 4C27



The Wadi Orchards company, specializes in farming and exporting various fresh products, especially citrus and pomegranates. Established in 2012, Wadi Orchards follows a full-scale business model that emphasizes the highest quality standards and the best agricultural techniques, enabling sustainable production and export of the finest quality products.

As part of a holding company specializing in fertilizers, Wadi Orchards is empowered with the knowledge to produce healthier and safer products that adhere to international standards across all farming sites. Currently, Wadi Orchards serves markets across the globe, particularly in Europe and the Middle East, offering the best competitive prices and managing all exporting, packing, and logistics processes.



Wadi Orchards is certified and committed to the value of social responsibility, ensuring the finest working environment and the highest quality products.

Products & quantities per year

- Pomegranates (Wonderful) / 2,000 t
- Mandarines (Honey Murcotts) / 800 t
- Oranges (Valencia) / 4,000 t

Certifications

- GLOBAL.G.A.P.
- GRASP
- ISO 9001
- ISO 22000

Growing region

- Nubaria
- Alex-Cairo Desert Road
- Sharkelwaynat



Egypt

Address

Wadi Orchards for Horticulture
Products

Main Office:
33 Talat Harb
Cairo

Admin Office:
Office 110, Building B6,
Capital business park
Giza
Egypt

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www.wadi-orchards.com

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NAANfields Farm

Hall 4 | booth 4C27



Naanfields Farm Ltd. is an agribusiness entity that has been in business since 2012. It started as academic research field of Naanfields' founder Dr. Mark Tutu Sarpong focusing on pest and disease prevention. Afterwards the research findings were put into practice and adapted for commercial production. The farm is situated in the Central region of Ghana, Africa. The company complies with all food safety requirements in the production and handling of its products. It boasts a robust and effective traceability and food safety management system, which assures the buyer or the consumer of quality and the ability to address complaints with precision. Production is on an all-year-round basis.



Naanfields can consistently deliver the below mentioned quantities meeting retail market quality. Fruits are cultivated under the tropical climate, carefully monitored to assess maturity, and hand-picked at the precise time to meet the customer's preferences.

Products & quantities per year

- Pineapples (Sugarloaf) / 500 t
- Pineapples (Smooth Cayenne) / 250 t
- Pineapples (MD2) / 250 t
- Papayas (Solo) / 150 t

Certifications

- GLOBALG.A.P.

Growing region

- Central Ghana



Ghana

Address

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Kasoa
Ghana
info@naanfields.com
www.naanfields.com

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Modern Karmel Agriculture Technology

supported by GIZ – Hall 4 | booth 4C27



Jordan



Founded in June 2006, Modern Karmel for Agricultural Technology thrives in agricultural innovation. Operating from its own farms, the company exports Jordanian vegetables, including tomatoes, cucumbers, and bell peppers, each meticulously measured for quality and freshness. The vegetables are grown in 145 greenhouses across five different farms, utilizing advanced farming techniques to ensure optimal yield and quality.

In addition, Modern Karmel delivers premium fresh dates. The company collaborates closely with the University of Jordan's Faculty of Agriculture, focusing on maintaining and enhancing date palms through innovative pre-harvesting and post-harvesting practices. This partnership also explores smart farming technologies aimed at sustainable agriculture. Modern Karmel is dedicated to ensuring the highest quality of exports in the market, setting a standard for excellence in agricultural technology, and showcasing a commitment to sustainable farming practices with global impact.

Products & quantities per year

- Dates (Medjoul) / 150 t
(and 50 t contracted)
- Tomatoes / 250 t
- Cucumbers / 100 t
- Bell peppers (colored) / 250 t

Certifications

- GLOBALG.A.P. (in process)
- ISO 22000 (for packing house)

Growing region

- Jordan Valley



Address

Modern Karmel
Agriculture Technology
Jarsh Street
Amman
11181
Jordan

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Bloom Growers

Hall 4 | booth 4C27



Bloom Growers is a family owned and run company from Kenya. Their key focus is growing, packing and exporting the finest quality fresh cut culinary herbs. The favourable weather conditions in Nanyuki in Kenya provides them with the advantage of year-round production, guaranteeing their customers the same high quality throughout the year. Bloom Growers is committed to customize their product offering to customer requirements.

Products & quantities per year

- Basil / 208 t
- Tarragon / 52 t
- Oregano / 18 t
- Thyme / 23 t
- Rosemary / 29 t
- Sage / 18 t

Certifications

- GLOBALG.A.P.
- SEDEX SMETA
- TESCO NURTURE
- LEAF MARQUE (in process)

Growing region

- Nanyuki
(Central Region of Kenya)



Kenya

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Equator Avocados Kenya

Hall 4 | booth 4C27



Kenya



Equator Avocados Kenya Ltd is a Kenyan avocado farm located in Eldoret, North Rift region. It covers 150 acres at an elevation of 2,250 masl with approximately 14,000 trees at various stages of maturity. The farm primarily grows Hass avocados, with a few Fuerte avocado trees used as pollinators. Equator Avocados orchards are located in a medium to high rainfall area with good soil, resulting in high quality and consistent fruit production. The avocados are not only produced in a sustainable way, but they are also delicious.

The company is committed to being a sustainable business by consciously protecting the environment through good orchard management practices such as using water catchments to collect rainwater, enriching the soil with organic compost and farmyard manure, and using biological traps for pest control. The company also provides employment opportunities for the community that are gender balanced and fair trade compliant. Equator Avocados Kenya Ltd produces superior avocado fruits in both quality and quantity for its targeted export markets.



Products & quantities per year

- Avocados (Hass) / 300 t

Certifications

- GLOBALG.A.P. (in process)

Growing region

- Marura, Eldoret
(Uasin Gishu County)



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First Drinks

Hall 4 | booth 4C28



First Drinks is a Kenyan company that prides itself on exporting organic avocados from its own farm to the rest of the world. From careful seedling selection to packaging, they produce the highest quality avocados with sustainability at the forefront.

At First Drinks, they ensure that their operations are closely integrated with local communities and the environment, ensuring that their business is conducted in a sustainable and responsible manner.

Products & quantities per year

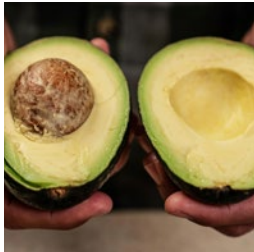
- Avocados (Hass) / 400 t

Certifications

- GLOBALG.A.P.
- ORGANIC EU (in renewal)

Growing region

- Murang'a County



Kenya

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Goshen Farm

Hall 4 | booth 4C27



Goshen Farm Exporters is a Kenyan contractual grower, food processor and exporter. Established in 2010, the company has grown into a leading exporter, both organic and conventional fruits.

Goshen Farm Exporters focuses on an all inclusive sustainable business model where it contracts smallholder farmers to produce fruits in various geographical regions in Kenya. They are committed to build quality that lasts and this is achieved through rigorous extension services and support that is offered to its producers.

The company has also been able to get certifications that are a proof of their processes.

They strive to build long-lasting relationships because these are important for the company's future and the future of its producers.

Products & quantities per year

- Avocados (Fuerte) 🌿 / 300 t
- Avocados (Hass) 🌿 / 800 t

Certifications

- GLOBALG.A.P.
- GRASP
- ORGANIC EU

Growing region

- Central Kenya
- Lower Eastern Kenya
- North Rift

🌿 Product available in organic quality



Kenya

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Bio Jerry

Hall 4 | booth 4C27

Located in Morocco's Meknès region, at the foothills of the Atlas mountains, Bio Jerry is a newly established enterprise rooted in a 50-year family tradition of cultivating diverse crops, led by two generations of women. They specialize in 100% organic non-perishable products, embodying a commitment to sustainability, biodiversity, and providing high-quality products to their customers.

Core values such as seriousness, integrity, equality, and the integration of women from rural areas underscore their ethical approach. Bio-Jerry's dedication extends beyond agriculture to customer service, drawing on its team's extensive international business experience.

Products & quantities per year

- Potatoes (Red bullet) 🌱 / 70 t
- White onion (Paris) 🌱 / 100 t
- Garlic (pink) 🌱 / 10 t
- Pumpkin 🌱 / 10 t

Certifications

- GLOBALG.A.P.
- ORGANIC EU

Growing region

- Ras ljerri,
El Hajeb Province

🌱 Product available in organic quality



Morocco

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Jnane Lamnabha

Hall 4 | booth 4C27



Morocco



Jnane Lamnabha, founded in 2014, is located in the Marrakesh-Tensift-El Haouz region of Morocco. With its team of 70 employees dedicated to the cultivation and sale of high-quality melons, Jnane Lamnabha grows its melons using environmentally friendly methods, adhering to food safety standards and social compliance.

Melons are carefully packed and quickly shipped to ensure freshness and flavor. Primarily serving European markets, Jnane Lamnabha offers exclusive varieties recognized for their exceptional taste. Choosing Jnane Lamnabha means opting for unmatched quality and a sustainable commitment.



Products & quantities per year

- Melons (Cantaloup) / 2,600 t

Certifications

- GLOBALG.A.P.
- SEDEX SMETA
- BRC
- SPRING

Growing region

- Marrakech-Tensift
El-Harouz

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GROWING
TOGETHER

Añawi

Hall 4 | booth 4C27



Founded in October 2014, Añawi is a distinguished Peruvian company specializing in growing, packing, and shipping fresh produce for around 10 years. Committed to sustainability with the environment and local communities it works in, Añawi handles a variety of fresh products, ensuring quality from farm to business.

With a commercial and logistics presence in its main markets (Europe and the USA), Añawi guarantees prompt deliveries to its partners. Its philosophy, “Growing Together,” underscores its belief in mutual growth for all partners in the supply chain. By focusing on sustainable practices, Añawi proudly delivers premium products, fostering a healthier planet and prosperous partnerships.

Products & quantities per year

- Ginger / 600 t
- Turmeric / 150 t
- Mangoes (Kent) / 200 t

Certifications

- GLOBALG.A.P.
- GRASP
- ORGANIC US
- KOSHER

Growing region

- Pichanaki, Chanchamayo, Junin (Ginger and Turmeric)
- Tambogrande, Piura (Mangoes)



Peru

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Añawi Export SAC
Calle los eugonimos 132.
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EGA Agroindustrial

Hall 4 | booth 4C27



EGA Agroindustrial is a Peruvian company that grows, packs and exports fresh pomegranates. They are the first ever grower and exporter of this product in the Peruvian southern region of Tacna, close to the border with Chile.

They produce the Wonderful variety and have sent a total of 34 containers throughout their 3 campaigns in 2022, 2023 and 2024 to the EU, USA, Canada, Russia and Brazil. For the next campaign they will add oranges to their product catalog. Their project has a positive impact on several families in Tacna – a region with limited income opportunities for the local population – as well as on the overall development of the agroindustry in the Peruvian south.

The geography and climate of the Tacna region contribute to a unique red color of EGA Agroindustrial's pomegranates, which is more intense than the average fruit from Peru. 100% of their exports are packed in their own packing house, which started operations in March 2023. Close proximity to the Chilean port of Arica allows for easy logistics.

Products & quantities per year

- Pomegranates / 222 t

Certifications

- GLOBALG.A.P.
- GRASP
- BRC

Growing region

- Tacna



Peru

Address

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Mza I Lote 1D, Otr.
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Jema Agropecuaria

Hall 4 | booth 4C27



Jema Agropecuaria, founded in 2012, is a company dedicated to the production of avocados for export, with the aim of having a positive impact on the agricultural sector. The company differentiates itself from its competitors by harvesting in the first months of the year (February-March), offering its products in a different sale window than most of the country's production.

Jema emphasises the promotion of transparency and traceability in all its operations, from farm to box, in order to meet current customer and market demands.

Jema constantly promotes its core values: integrity, socially responsible solutions, and a focus on the well-being of their employees.

Products & quantities per year

- Avocados (Hass) / 700 t
- Avocados (Fuerte) / 30 t

Certifications

- GLOBALG.A.P.
- GRASP

Growing region

- Limatambo Valley



Peru

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ANS Inter-Export

Hall 4 | booth 4C27



ANS Inter-Export is dedicated to bringing the finest Senegalese mangoes to the European market while empowering local small-scale farmers.

The company believes in building strong partnerships with its growers, such as those in the village of Balle Diop, to ensure fair trade practices, sustainable agriculture, and high-quality produce. With over 21 years of experience, ANS Inter-Export is committed to delivering exceptional mangoes while promoting community development and responsible sourcing.

Products & quantities per year

- Mangoes (Kent) / 250 t

Certifications

- GLOBALG.A.P.

Growing region

- Niayes



Senegal

Address

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Diongue Global Business

Hall 4 | booth 4C27



Senegal



Diongue Global Business is a private company established in 2021, specializing in the production and export of fruits and vegetables, with a particular focus on Kent mangoes.

Based in Dakar, Senegal, the company's mission is to provide high-quality products while adhering to sustainable agricultural practices and supporting local communities. It ensures full traceability of its products, guaranteeing transparency and trust. Through innovative packaging solutions, the company preserves the freshness of its produce, delivering delicious and nutritious mangoes to customers across Europe, the Middle East, North America, and Asia.

Products & quantities per year

- Mangoes (Kent) / 800 t

Certifications

- GLOBALG.A.P.
- GRASP (in renewal)

Growing region

- Niayes



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Foods Niaye Senegal

Hall 4 | booth 4C27



Foods Niaye is a company in the production, collection, packaging, and export of high-quality fruits and vegetables, including mangoes, cashew nuts, and tomatoes. Serving both the African and the European market, Foods Niaye is committed to delivering fresh and nutritious produce to a wide range of customers.

Located in the fertile Niayes area, close to the production fields, Foods Niaye benefits from ideal growing conditions that ensure the superior quality of its produce. The company employs advanced agricultural techniques and sustainable farming practices to cultivate its crops, maintaining a strong focus on environmental responsibility and the well-being of local communities.

Products & quantities per year

- Mangoes (Kent) / 500 t

Certifications

- GLOBALG.A.P. (in renewal)
- GRASP (in renewal)

Growing region

- Niayes



Senegal

Address

Foods Naye Senegal
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Contact

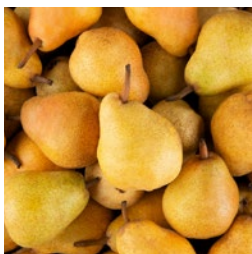
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UDF Pro

Hall 4 | booth 4C27



UDF Pro is a group of companies based in Kyiv, Ukraine that has been exporting to Europe and UAE for more than eight years. Customers choose UDF Pro because they take care of the entire supply chain, including warehousing services.

Their main services includes:

- Growing: 15 varieties of apples, pears, plums, currants, cherries, frozen berries
- Sorting: largest sorting line in Ukraine of the Maf Roda brand (France)
- Storage: in modern refrigerating chambers with a choice of 160 and 240 tons
- Packaging: in containers, paper and plastic containers according to international standards
- Transportation: providing all necessary logistic services for fast and best results.

Products & quantities per year

- Apples (Golden, Gala, Jonagold, Florina, Champion, Simyrenko, Pinova, Ligol, Red Delicious, Topaz, Fuji, Eliza, Modi) / 20,000 t

Certifications

- GLOBALG.A.P.
- ISO 22000

Growing region

- Khmelnytskyi



Ukraine

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Partners in
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Import Promotion Desk

2 - 6 December 2024

IPD Buying mission to Egypt

Meet reliable fresh produce growers on site.

The product range of Egyptian suppliers is diverse – from garlic and onions to citrus fruits, grapes, mangoes and sweet potatoes. When selecting our producers in Egypt, we focus on compliance with international standards, such as GLOBALG.A.P., organic, ISO standards, HACCP, IFS, BRC or Fairtrade. We also ensure transparent supply chains without middlemen.

See for yourself how the IPD-approved companies work to ensure consistently high product quality.

Your benefits at a glance:

- On-site visits to evaluated fresh produce suppliers in Egypt, accompanied by IPD sourcing experts
- First-hand information about the entire supply chain: from cultivation and production to logistics and export
- Exclusively arranged company visits and individual B2B meetings – tailored to your requirements
- The entire logistics in Egypt (transport to the companies and accommodation) is organised by IPD



**Interested?
Then register here**





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Transformation
Import Promotion Desk

Hall 4, Booth 4C27



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Recinto Ferial
Av. Partenón 5
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Opening hours

Tuesday | October 8 | 2024
9.30 A.M. - 7.00 P.M.
Wednesday | October 9 | 2024
9.30 A.M. - 7.00 P.M.
Thursday | October 10 | 2024
9.30 A.M. - 5.00 P.M.





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