













Paris, 16-18 April 2024, Hall 2, Booth F10

IPD suppliers at in-cosmetics 2024

IPD connects you with reliable suppliers of natural ingredients for cosmetics from Colombia, Côte d'Ivoire, Ecuador, Egypt, Ghana, Indonesia, Kenya, Morocco, and Peru.

in-cosmetics° global



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Import Promotion Desk (IPD)

Get to know evaluated suppliers from developing countries!

If you are an importer looking for reliable exporters of natural ingredients and want to open up new supply sources, then Import Promotion Desk (IPD), the initiative for import promotion, will support you.

On your behalf, we undertake the international sourcing of reliable trade partners in selected partner countries.

We identify highly promising producers for you who are able to reliably meet the demand on the European market. We prepare the suppliers thoroughly for the EU market: considering factors such as product quality, exportability, export capacity, and compliance with international standards and certifications.

We introduce you to carefully evaluated companies at trade fairs in Europe or during virtual b2b events. Thanks to our preparation, you will meet business partners who know what is important to European importers.



At in-cosmetics, we introduce you to reliable suppliers from Colombia, Côte d'Ivoire, Ecuador, Egypt, Ghana, Indonesia, Kenya, Morocco, and Peru, offering their diverse range of natural ingredients for personal care products.

We establish direct contact to these new companies and organise b2b meetings for you.

Our mediation is neutral, quality-conscious and free of charge.

Get in touch with us!

IPD is an initiative of the Federation of German Wholesale, Foreign Trade and Services (BGA) and sequa, the development organisation and partner of German business. IPD is funded by the Federal Ministry for Economic Cooperation and Development (BMZ) and part of the "Partners in Transformation – Business & Development Network", into which the BMZ programmes for economic actors are organised.

More information about IPD and our individual services at **www.importpromotiondesk.de**



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IPD partners

IPD works with a network of international organisations in Europe and its partner countries.

Thus we efficiently pool information and know-how. This enables us to link existing import and export promotion measures and carry out their strategic further development. Our partnerships always make it possible for us to match all services of IPD to the needs of importers and exporters exactly and then carry out our services optimally at any place.

Colombia



Pro Colombia www.procolombia.co

Morocco



Association Marocaine des Exportateurs https://asmex.org

Ecuador



CORPEI https://corpei.org



Federación ecuatoriana de exportadores www.fedexpor.com



Pro Ecuador www.proecuador.gob.ec



Peru



Asociación de gremios productores Agrarios del Perú agapperu.org/en



sierra y selva exportadora www.gob.pe/sse



Egypt



Food Export Council (FEC)

Agricultural Export Council (AEC)

www.aecegypt.com

Ghana



www.fageghana.com



Ghana Export Promotion Authority

Indonesia



Indonesian Trade promotion Center (ITPC) www.itpchamburg.de

www.feceg.com

Federation of Associations of Ghanaian Exporters (FAGE)

Kementerian Perindustrian

www.gepaghana.org



Ministry of Industry of Republic of Indonesia https://kemenperin.go.id











Kenya Export Promotion & Branding Agency www.makeitkenya.go.ke

Côte d'Ivoire



Chambre de Commerce & d'Industrie de Côte d'Ivoire www.cci.ci/3.0



Conseil National des Exportations www.cne-ci.org

Root

Product finder

Essential oils

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Carmine Orginor Natural (Peru)	2
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Ø Companies marked with a leaf offer the product in organic quality

Product finder

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Apotec Bay Botanical Solutions

(Egypt)



Vegetable oils & butters

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Bioingred Tech







Bioingred Tech is a Colombian company of natural active ingredients for the personal care industry obtained through innovative processing technologies under a sustainability model and supported by a partnership with Antioquia University. The company produces three main lines of ingredients based on a combination of green chemistry, nanotechnology and biotechnology (BioEmulsion®, Functional Blends & tailor-made ingredients).

Products & quantities per year

- BioFmulsion acai / 2t
- BioFmulsion avocado / 3t
- BioFmulsion cocoa / 3t
- BioFmulsion coconut / 3 t
- BioEmulsion coffee cherry / 3 t
- BioFmulsion menthol / 3t
- Nysqua sun 50 CC / 5t
- Nysqua sun amazonian milk / 5 t
- · Functional blend green tea, green coffee & purple cacao / 3 t
- Functional blend acai, bixa & araza / 1t
- Functional blend lulo, golden berry & passion fruit / 3 t
- Functional blend calendula. chamomile& aloe / 3t
- Tailor-made ingredients (upon request)

Certifications

GMP (in process)

Source of raw material

· Wild collection from farmer associations in Colombia



Address

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Cary₀





Carv0 AC 147 #12-80 Bogota Colombia https://caryo.co/eng

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leaving no waste and protecting the environment.

- Cacay oil / 1.5 t (year 2024)
- Cacay oil / 2.5 t (year 2025)
- Cacay oil / 5.0 t (year 2026)

Certifications

- COSMOS NATURAL
- NATRUF

CaryO is a Colombian family-owned company dedicated to the production and marketing

of premium cacay oil. The cacay oil is also known as the liquid gold of the Amazon, for its

moisturizing, regenerative and rejuvenating benefits for the skin, especially because of

its extremely high content of linoleic acid. Its production is based on a circular economy,

CarvO's cacay oil is sourced from CarvO's sustainably managed farm in the Colombian

Orinoquía, where cacay trees are cultivated implementing regenerative agriculture

· PETA (Cruelty Free and Vegan International) verification

Source of raw material

- · Own cultivation in Meta, Colombia
- · Wild collection in the Amazon region in Colombia







Kahai







Kahai is a Colombian company that industrializes the new Amazon nut called "Cacay", from which a precious oil for skin and hair care is extracted.

Cacay oil exceeds the best properties of argan and rosehip oils and has an outstanding absorption that leaves no oily or sticky feel. Clinical studies run in Germany prove its anti-aging efficiency, where 95 % of patients had wrinkle reduction of up to 45 %, after only 4 weeks of use.

Kahai has 650 hectares of own crops and is exporting its products to 18 countries worldwide. Since 2009, the company has been promoting cacay cultivation as a sustainable alternative for reforestation, illicit crops substitution, food safety and economic growth in Colombias Amazon.

Products & quantities per year

- · Cacay oil / 5t
- Cacay shell exfoliant / 1t

Certifications

- COSMOS NATURAL
- NATRUE

Source of raw material

- Own cultivation
- · Small-scale farmers
- Wild collection in the Colombian Amazon



Colombia

Address

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Sencia Derivados Naturales



Colombia



Sencia Derivados Naturales, has committed to making a positive impact on the cosmetics market, through the promotion of sustainable beauty and a circular economy model. The company specializes in producing natural ingredients within an organizational culture dedicated to environmental care and sustainability, along with a strong focus on social responsibility. The company provides exfoliating seeds sourced from 100% natural origins, obtained as by-products from the fruit and nut industries. Sencia Derivados Naturales stands out as pioneer and leader in the development of bioclays. Additionally, they manufacture fixed oils that serve as emollients in cosmetic formulations.

Currently, their products are available in Panama and Ecuador, with plans to expand to South Korea and Europe in the near future.



Products & quantities per year

- · Coconut shell powder / 20 t
- Macadamian shell powder / 20 t
- Peach seed powder / 20 t
- Passion fruit seed powder / 5 t
- · Loofah powder / 5 t
- Acai seed powder / 5 t
- Coffee seed powder / 10 t
- Rice seed powder / 10 t
- Grape seed powder / 5 t
- Passion fruit seed oil / 2t
- Grape seed oil / 2t
- · Blackberry seed oil / 2 t

Certifications

· GMP (in process)

Growing region

 90% of raw materials comes from upcyling

Address

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Ms. Lina Parra Key Account Manager Phone: +57 314 414 32 37 comercial@sencianatural.com

IPD contact





Bio Amandes





Located in Ferkéssédougou, in the heart of the Tchologo region of Northern Côte d'Ivoire, Bio Amandes is the region's biggest organic and Fair for Life certified shea butter producing company.

Bio Amandes was created in 2018 by Eric NGuetta, a young Ivorian whose main concern was to offer quality and traceable shea butter while promoting local traditional know-how. Bio Amandes produces shea butter using modern technology offering the highest quality shea butter (international standards) while preserving the artisanal skill of extraction and production.

Bio Amandes employs 41 people and exports mainly to Europe (France, Germany, The Netherlands). The company's corporate social responsibility is dedicated to the empowerment of rural women involved along the processing chain.



Products & quantities per year

- Crude shea butter Ø / 2.000 t
- Refined shea butter Ø / 2.000 t
- Deodorized shea butter Ø / 2.000 t

Certifications

- ORGANIC (EU, NOP)
- FAIR FOR LIFF

Source of raw material

· Rural zones of Wariqué, Northern Côte d'Ivoire

Address

Rin Amandes Route de Ferké Batiment Nembel BP325 Ferkéssédougou Côte d'Ivoire hello@bio-amandes.com www.bio-amandes.com

Contact

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Taguatech



Ecuador



Taguatech is an Ecuadorian company dedicated to the production of plant-based white powder from the Tagua seed (vegetable ivory) that grows wild in the rainforests of Ecuador. It is used for cosmetic formulations maintaining or improving all the technical performance of standard synthetic ingredients.

Natural white tagua powder can be used as an exfoliant, sensory enhancer, whitening agent and smoothing agent. Also, as a natural substitute for PMMA, talc and titanium dioxide. Tagua powder is a non-perishable ingredient that has several applications such as body and face scrubs, make-up, creams or natural pigment carrier.

The use of natural white tagua powder directly supports the conservation of rainforests in Ecuador where tagua palms grow wild and contributes to improving the living conditions of local communities that obtain income by sustainably collecting seeds, who become the best guardians of these ecosystems and biodiversity.



Products & quantities per year

• Natural white tagua powder / 180 t

Certifications

- COSMOS
- NATRUE
- FAIRWILD

Source of raw material

 Wild collection in rainforest areas in Ecuador

Address

Taguatech S.A. Avenida Diego de Vásquez y Galo Plaza Lasso Lote-1 Quito Ecuador www.trafino.net

Contact

Mr. Ignacio Maya CEO Phone: + 593 999 440 643 sales@trafino.net

IPD contact





Apotec Bay Botanical Solutions



Egyp



Apotec Bay Botanical Solutions is a global manufacturer for a wide range of natural and organic botanical extracts and oils using the cutting-edge technology supercritical fluid extraction (SFE) by using CO₂ as a solvent.

The company exists for over 90 years, so they were able to establish their business as a trusted reliable manufacturer of premium oleoresins, $\rm CO_2$ extracts, powder extracts, natural flavors, natural colors, essential oils, herbs & spices.

Apotec Bay supplies natural flavors, colors, aromas and active components to major food & beverages, cosmetics, nutraceutical and pharmaceutical companies worldwide and customizes the products to match their clients' specifications.



Products & quantities per year

- Anise essential oil / 20t
- Chamomile CO₂ extract / 6 t
- Chamomile essential oil / 6 t
- Geranium oil / 4 t
- Jojoba essential oil / 5t
- Lemongrass essential oil / 5 t
- Lemon essential oil / 6t
- Marigold CO₂ extract / 6 t
- Orange essential oil / 4 t
- · Rosemary essential oil / 6 t
- Turmeric CO₂ extract / 4t
- Peppermint essential oil / 5 t

Certifications

- ORGANIC (EU, NOP)
- ISO 22000
- FSSC 22000
- GMP
- ISO 9001
- HALAL
- KOSHER
- ISO 14001
- ISO 45001

Source of raw material

 Ethically sourced and harvested from Egypt

Address

Apotec Bay
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of Industrial Zone, e2 Square
Industrial Development Group (IDG)
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Giza
Egypt
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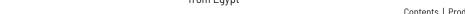
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Bubune Africa



Ghana



Bubune Africa is more than just a skincare brand - they are a social enterprise on a mission to empower women in low-income communities while promoting environmental sustainability and social responsibility.

In Tamale and Bolgatanga, two vibrant communities nestled in the Northern Region of Ghana, Bubune has cultivated profound relationships with the extraordinary women who are the heart of their operations.

Through fair trade practices, they empower these resilient women to earn a livelihood and regain their dignity. Bubune's dedication extends beyond empowerment. They are committed to environmental stewardship such as implementing a circular approach to shea butter production that reduces waste and fosters sustainability.

Furthermore, Bubune Africa is a manufacturer specializing in plant-based natural skincare products. Their carefully crafted range includes body butter, body lotions, shea soaps, African black soap bars and gel, and of course raw shea butter.

Products & quantities per year

- Unrefined shea butter / 480 t
- · Black soap / 60 t

Source of raw material

· Women's cooperative group

Address

Bubune Africa 36, Osu La Crescent Ghana www.bubuneafrica.com

Contact

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āluān



Indonesia



Āluān produces the finest quality raw virgin coconut oil on Simeulue Island Sumatra Indonesia while conserving endangered ecosystems and wildlife. Farm-fresh coconuts are processed at the company's island-based production facility through centrifugal, heat-free techniques. Byproducts coconut cooking oil and coconut flour are also available.

Āluān is an impact company: women-led, direct partnerships with organic certified smallholder farmers, regenerative agriculture and coconut replanting; and conservation of endangered species in their landscape with Āluān's Indonesian foundation, ecosystem impact that employs 40 community rangers who protect the frontlines from poaching of sea turtles and songbirds. An integrated business-conservation approach to transform the planet.

Direct factory exports via Medan Indonesia, or source closer to the customer from several distribution hubs. Āluān is interested in long-term buyer partnerships, large or small. The more they grow, the greater their impact.



Products & quantities per year

- Virgin coconut oil Ø / 120 t
- Coconut oil Ø / 40 t
- Coconut exfoliant (flour) / 2,4 t

Certifications

- ORGANIC
- COSMOS NATURAL
- HACCP
- HALAL
- KOLTIVA TRACEABILITY MEMBERSHIP
- WII DI IFF FRIFNDI Y

Source of raw material

- · Small-scale farmers from Simeulue
- · Wild collection in Simeulue

Address

PT Green Enterprises Indonesia Kota Batu Village Simeulue Island Indonesia hello@aluan.co www.aluan.co

Contact

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ARBOR OILS OF AFRICA

Arbor Oils of Africa



Kenva



Arbor Oils of Africa distils Boswellia neglecta frankincense essential oil from resins harvested in the semi-deserts of northern Kenya. Their collectors are mainly pastoralist women who are trained in sustainable harvesting techniques and the trees are not cut or harmed in any way as the resin is a result from larvae activity in the tree bark. Currently, Arbor Oils of Africa is the only company which supplies FairWild and certified organic frankincense essential oil in Kenya.

Arbor Oils has been operating for 15 years in international business and is familiar with EU compliance regulations. *Boswellia neglecta* essential oil can be used in cosmetic formulations for its skin regenerative properties as well as in aromatherapy for its calming, relaxing health benefits.



Products & quantities per year

• Boswellia neglecta frankincense Ø / 1.5 t

Certifications

- ORGANIC (EU, NOP)
- FAIRWILD

Source of raw material

· Wild harvest in Northern Kenya

Address

Arbor Oils of Africa P.O. Box 24 Naro Moru 10105 Kenya Phone: + 254 714 053 917 info@oilsafrica.com www.oilsafrica.com

Contact

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Moroccan Beauty Secrets



Morocco



Based in Essaouira, Moroccan Beauty Secrets, is the fruit of a passion for the natural and precious products offered by nature and more particularly the natural cosmetics of Morocco. They specialize in the production and export of high-quality vegetable oils.

Their production unit is organized as a laboratory ensuring optimal conditions of hygiene and food safety. They have invested in the latest technologies to assure the finest cold pressing of their vegetable oils.

The company is invested in the social development and environmental preservation of the region. They work within partnership with women from the region of Essaouira who have inherited the legacy of argan processing from their elders to sustain a source of high-quality raw materials while perpetuating the know-how.

Moroccan Beauty Secrets, aims to further expand their export market while preserving the high quality of their products.



Products & quantities per year

- Argan oil virgin first cold pressed Ø / 54 t
- Deodorized argan oil Ø / 36 t
- Prickly pear seed oil Ø / 3t
- Moroccan clay / 100 t
- Rose water Ø / 60 t
- Rose buds (dried) Ø

Certifications

ORGANIC (EU, NOP)

Source of raw material

· Wild collection in the region of Essaouira

Address

Moroccan Beauty Secrets sarl 637 lotissement azlef 44000 Essaouira Morocco info@pure-heritage-essaouira.com www.pure-heritage-essaouira.com

Contact

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Orginor Natural



Orginor Natural specializes in the development and production of natural colors, extracts and other natural ingredients for food, beverages, cosmetics, pharmaceuticals and nutraceuticals. The company covers all the steps from sowing to the delivery of the final product. They also offer spray drying, blending and packaging, as well as turnkey project research and development.

Orginor Natural is committed to the design and development of new products and solutions to meet the most demanding needs of the market.



Products & quantities per year

- Carmines (2XY/UF, XY/UF, Blue, FGM) / 60 t
- Anthocyanins, betalaines, natural colorants (black carrot, beet, huito, purple corn, red cabbage) / 50 t
- Spray drying powder (asparagus, camu camu, maca extract, curcumin, spinach, aguaje and more) / 700 t

Certifications

- HACCP
- ISO 9001
- HALAL
- KOSHER

Source of raw material

 Local small-scale farmers controlled and supervised by Orginor Natural



Peru

Address

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Contact

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IPD contact





Pebani



Poru



Pebani is a Peruvian company offering a wide range of natural and organic products for the nutraceutical, cosmetic and pharmaceutical industries. Committed to environmental and social responsibility, Pebani is protecting the environment by avoiding harmful chemicals and supporting biodiversity-friendly farming practices. By working closely with Peruvian communities and farmers, they further ensure a fair supply chain while empowering local communities, promoting socio-economic growth, and preserving the cultural heritage of Peru. Pebani is BioComercio certified by the Peruvian government, demonstrating their commitment to sustainable practices and fair trade with their suppliers.



Products & quantities per year

- Dragon's blood (Croton lechleri) / 12 t (latex), 6 t (extract powder)
- Camu camu extract powder (Myrciaria dubia) Ø / 24 t
- Maca extract powder (Lepidium meyenii) Ø / 40 t
- Cat's claw extract powder (Uncaria tomentosa) / 24t
- Purple corn extract powder (Zea mays) / 24t
- Tara (Caesalpinia spinosa) / 36 t (gum), 24 t (extract powder)
- Aguaje or buruti (Mauritia flexuosa) Ø / 2t (oil), 12t (extract powder)

- Ungurahui or rahua oil (Oenocarpus bataua) Ø / 2 t
- Copaiba oil (Copaifera paupera) / 2 t
- · Essential oils (Palo Santo, Molle, Muña) / 1t

Certifications

- · ORGANIC EU
- HACCP
- FAIRWILD (in process)

Source of raw material

- · Wild collection
- Producers from the jungle and highlands of Peru

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Floorplan





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Notes







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